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PRIME CONTRACT AWARDS BY REGION AND STATE, FY-78. (U)
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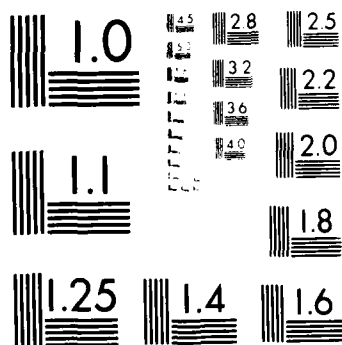
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MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

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MILITARY PRIME CONTRACT AWARDS

BY

REGION and STATE

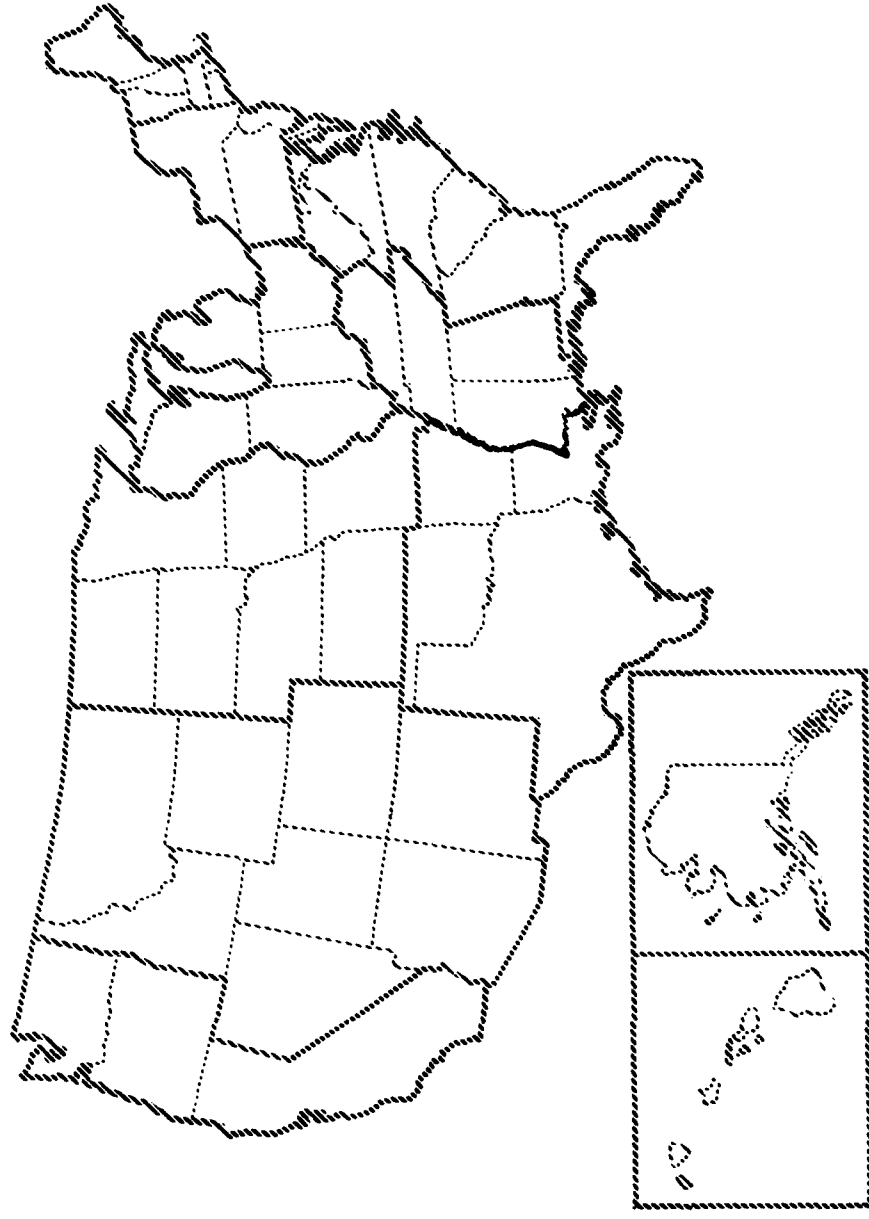


FISCAL YEARS

• 1976

• 1977

• 1978



MILITARY PRIME CONTRACT AWARDS BY REGION AND STATE
FISCAL YEARS 1976-1977-1978

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FOREWORD

This report presents the U.S. geographical distribution of military prime contract awards over \$10,000 for fiscal years 1976, 1977, and 1978 by census region and state.

The data are presented in two sections:

1. Section A provides information for all types of procurement: research, development, test, and evaluation (RDT&E) work; other services and construction; and supplies and equipment. Individual tables are provided for each state which break down the awards into 25 major procurement programs.
2. Section B provides information confined to awards for RDT&E work. In this section the RDT&E total for each state is subdivided to show awards to educational institutions, other nonprofit institutions, and business firms.

It is emphasized that prime contract data are not a measure of the total volume of defense work that is performed within a state, because they do not reflect the very substantial amount of subcontract funds that may flow into and out of the state. About half of the prime contract dollars for major hard goods, and unknown proportions of other types of procurement, are subcontracted by the prime contractor.

In general, the state data are based on the location of the plant where the product will be finally processed or assembled. For contracts where companies assign the work to more than one plant, the location is the address of the plant where the greater part of the work is done or where the management responsibility is centered. When this cannot be determined, the contracts are assigned to a "not-distributed-by-state" category and are excluded from this report. The amounts not distributed by state also include all contracts and purchases of \$10,000 or less; other contracts which, for security reasons, could not be assigned to a state; and foreign military sales contracts entered into overseas and other contracts for work outside the U.S.

Some special characteristics of the data on prime contract awards by procurement program category should be noted.

The "Electronics" category includes all electronics and communications equipment which is separately procured under prime contract. In the case of missiles and aircraft, electronics work is often an integral part of the assembly prime contract and, therefore, is not separately identified as electronics in the prime contract statistics.

Weapons, whether for use in ships, tanks, or aircraft, are separately procured and separately reported.

Contracts for all other types of equipment and parts and for repair, maintenance, overhaul, modification and other services, which can be identified with one of the specified program categories, are assigned to that category. For example, the installation or check-out of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. (The contract for manufacture of such equipment is reported according to the location of the manufacturer's plant.) Aircraft, missile, or other program contracts, therefore, may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

The dollar volume shown for each category includes RDT&E work associated with it. The scope of RDT&E includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. The effort performed under each of these activities is described in the Defense Acquisition Regulations 4-101.

In the tables in this report, figures may not add due to rounding.

HIGHLIGHTS

Total military prime contract awards in fiscal year 1978 amounted to \$65,185 million, an increase of \$9,613 million or 17 percent over fiscal year 1977.

Awards over \$10,000 for performance within the United States whose distribution by census region and state is shown in this report totaled \$53,593 million in fiscal year 1978. As may be noted from the following tabulation these awards were \$8,053 million or 18 percent more than in fiscal year 1977 and represented 82 percent of total military prime contract awards as they did in fiscal year 1977. The kinds of the awards not included in this report are described in the Foreword to the report and are distributed as follows:

	FISCAL YEAR			
	1976	1977	1978	
	AWARDS (Millions)	AWARDS (Millions)	AWARDS (Millions)	%
Military Prime Contract Awards - GRAND TOTAL	\$46,934	\$55,572	\$65,185	100
LESS				
Work Outside the U.S.	\$2,255	\$ 2,820	\$ 4,011	6
Actions of \$10,000 or less	4,746	4,953	5,340	8
Not Assigned to a State	984	2,259	2,241	3
SUBTOTAL	\$7,985	\$10,032	\$11,592	17
Awards Distributed to Regions and States - TOTAL	\$38,949	\$45,540	\$53,593	82

Military Prime Contract Awards Over \$10,000 by Region and State (Table I and Chart 1)

The three regions that received the largest share of the awards in fiscal year 1978 were the Pacific (24.1%), Middle Atlantic (14.4%), and New England (13.3%). Those regions that comprise the eastern part of the United States (see map) received a total of 53.3 percent of the awards as opposed to 46.7 percent for the western regions.

The three regions whose awards in fiscal year 1978 show the largest increases over fiscal year 1977 were the West South Central (up \$2,316 million or 66 percent); New England (up \$2,019 million or 40 percent); and East South Central (up \$738 million or 40 percent). The remaining regions all experienced increases in awards in 1978 ranging from 3 percent for the Mountain States to 23 percent for the West North Central. Of the states, Mississippi showed the largest gain recovering from the 47 percent decrease in the 1976-1977 period. On the other hand, Montana who experienced a seven-fold increase in 1976-1977 suffered the greatest loss in 1978. The following indicates those states with the largest percentage change in awards from 1977 to 1978:

<u>STATE</u>	<u>PERCENT CHANGE</u>	<u>DOLLAR CHANGE (\$000)</u>
Alaska	58.1	\$ 71,537
Connecticut	76.7	1,514,876
District of Columbia	23.0-	160,346-
Kentucky	20.3-	44,884-
Mississippi	185.0	1,194,839
Montana	86.0-	149,502-
Tennessee	26.5-	187,919-
Texas	77.9	2,165,455

Military Prime Contract Awards Over \$10,000 by Major Hard Goods Program by Region (Table II and Chart 2)

Table II and Chart 2 show the U.S. geographical distribution of awards for the seven major military hard goods programs for the fiscal years 1976, 1977, and 1978. The following table indicates that the hard goods programs accounted for over 72 percent of the total awards during these fiscal years. These awards showed a 19 percent increase between 1977 and 1978 as compared to 18 percent for all programs. The percentage distribution among the total awards and among the hard goods programs remained fairly constant during the three-year period.

AWARDS IN MILLIONS OF DOLLARS

TYPE OF HARD GOODS	FISCAL YEAR 1976			FISCAL YEAR 1977			FISCAL YEAR 1978		
	AWARDS	% OF TOTAL	% OF HARD GOODS	AWARDS	% OF TOTAL	% OF HARD GOODS	AWARDS	% OF TOTAL	% OF HARD GOODS
Prime Contract Awards - GRAND TOTAL	\$38,949	100	*	\$45,540	100	*	\$53,593	100	*
Hard Goods - TOTAL	\$27,899	72	100	\$33,240	73	100	\$39,480	74	100
Aircraft	9,622	25	34	10,748	24	32	13,372	25	34
Missiles & Space Systems	5,653	14	20	6,286	14	19	7,572	14	19
Ships	4,274	11	15	4,798	10	14	6,164	12	16
Tank-Automotive	1,657	4	6	1,901	4	6	2,165	4	5
Weapons	581	1	2	773	2	2	962	2	2
Ammunition	1,109	3	4	1,598	4	5	1,808	3	4
Electronics & Communication Equipment									
Other Supplies & Services - TOTAL	5,003	13	18	7,135	16	21	7,437	17	19
	\$11,050	28	*	\$12,300	27	*	\$14,212	26	*

* - Not Applicable

Chart 2 shows the top three regions for fiscal year 1978 in each of the seven hard goods programs and their share of awards in these programs in 1977. There was some movement in the distribution of awards between 1977 and 1978.

The Pacific Region was again the overall leader placing in the top three for six of the seven programs. However, in 1977 the region was in the top three for all seven programs. The Middle Atlantic, South Atlantic, and Mountain regions also experienced a decline in the rankings between 1977 and 1978. All of the remaining regions each gained one ranking over their 1977 status.

The most significant shifts in awards occurred in Aircraft and Ships. Only New England remained in the top three in Aircraft moving from third to second. The 1977 leader, the Middle Atlantic States, dropped to fourth in 1978 and was replaced by the West South Central Region. The Pacific Region went from second to fifth and the West North Central took over the third ranking. New England replaced the South Atlantic as the leader in ship awards, and the East South Central replaced the Middle Atlantic in the third spot. The Pacific Region maintained its 1977 second ranking in 1978. The rankings in the other programs showed no significant changes from 1977 to 1978.

Table IIIA

This table shows for fiscal year 1977 the five leading states in each of the 25 major procurement programs. While California was first in nine of the programs, there was a broad representation of states in the five leading rankings. A total of 33 states appear in the table, one more than in 1977; fourteen states ranked first in one or more of the programs, 15 ranked second, 16 ranked third, 18 ranked fourth, and 16 ranked fifth.

Research, Development, Test, and Evaluation Work by Region and State (Tables IVA, IVB, and IVC)

These tables show for fiscal years 1976, 1977, and 1978, respectively, the U.S. geographical distribution of prime contract awards over \$10,000 for RDT&E work. As may be noted from the following tabulation, these awards totaled \$8,568 million in fiscal year 1978, an increase of \$764 million or 10 percent over fiscal year 1977. The ratio of RDT&E to total awards was 16 percent in 1978 as compared to 17 percent for both 1976 and 1977.

Awards	FY 1976		FY 1977		FY 1978	
	Millions	Percent	Millions	Percent	Millions	Percent
TOTAL	\$38,949	100	\$45,540	100	\$53,593	100
RDT&E	\$6,770	17	\$7,804	17	\$8,568	16

As shown below, the percentage distribution of the RDT&E awards among the three types of contractors remained essentially unchanged over the three-year period.

Type of Contractor	FY 1976		FY 1977		FY 1978	
	Millions	Percent	Millions	Percent	Millions	Percent
TOTAL	\$6,770	100	\$7,804	100	\$8,568	100
Educational Institutions	388	6	437	6	495	6
Other nonprofit Institutions	325	5	283	4	321	4
Business Firms	6,057	89	7,084	91	7,752	90

The following table presents the dollar and percentage distributions of total and RDT&E awards, and the percentage of RDT&E awards to total awards for fiscal year 1978. The distribution of RDT&E awards remained fairly constant except for the West North Central region which had an increase of 3.7 percentage points and the Pacific region showed a decrease of 4.4 percentage points. However, the relationship of RDT&E awards to total awards showed a pronounced fluctuation, ranging from a decrease of 8.2 percentage points for the East South Central region to a gain of 8.5 points for the South Atlantic region.

RDT&E AWARDS FOR FISCAL YEAR 1978 (Millions of Dollars)					
Regions	Total Awards	Percent of Total	RDT&E Awards	Percent of Total RDT&E	RDT&E as Percent of Total
U.S. TOTAL	\$53,593	100.0	\$8,568	100.0	16.0
New England	7,110	13.3	1,076	12.6	15.1
Middle Atlantic	7,693	14.4	864	10.1	11.2
East North Central	4,668	8.7	737	8.6	15.8
West North Central	4,670	8.7	839	9.8	18.0
South Atlantic	6,520	12.2	1,023	11.9	15.7
East South Central	2,584	4.8	136	1.6	5.3
West South Central	5,848	10.9	419	4.9	7.2
Mountain	1,597	3.0	283	3.3	17.7
Pacific	12,904	24.1	3,191	37.2	24.7

All regions received more RDT&E awards in fiscal year 1978 than in fiscal year 1977. The three regions that had the largest increases were the West South Central (\$2,316 million or 66 percent), New England (\$2,020 million or 40 percent), and East South Central (\$738 million or 40 percent).

The five states that received the largest share of the RDT&E awards in fiscal year 1978 were California (30%), Massachusetts (10%), Missouri (8%), Michigan (6%), and Washington (6%). With respect to the three types of contractors: Maryland ranked first in awards to educational institutions (29%), Massachusetts was first in awards to other nonprofit institutions (46%), and California ranked first in awards to business firms (32%).

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

CALIFORNIA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 8,949,118	23.0	\$10,078,180	22.1	\$10,516,739	23.0
AIRPLANES AND RELATED ASSEMBLIES AND SPARES	2,298,884	35.0	1,659,113	23.7	507,192	10.4
AIRCRAFT ENGINES AND RELATED SPARES	10,759	.5	11,423	.5	24,437	.5
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	220,477	20.1	323,174	20.4	451,800	24.0
MISSILE AND SPACE SYSTEMS	2,396,793	42.4	2,757,520	44.0	3,357,600	44.3
SHIPS	583,199	13.6	948,602	14.4	854,832	11.1
COMBAT VEHICLES	177,004	15.1	143,770	11.5	241,597	19.7
NON-COMBAT VEHICLES	13,605	2.8	8,088	1.2	14,670	2.3
WEAPONS	164,638	28.3	220,331	24.5	238,217	24.7
AMMUNITION	123,550	11.1	270,174	16.4	200,610	11.9
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	1,206,655	24.1	1,794,561	29.3	2,344,098	27.4
PETROLEUM	399,112	22.0	481,820	23.3	570,274	24.0
OTHER FUELS AND LUBRICANTS	437	.5	744	1.1	1,330	2.0
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	389	10.4	247	3.4	5010	3.0
TEXTILES, CLOTHING AND EQUIPMENT	7,148	1.2	23,157	4.1	13,851	2.1
MILITARY BUILDING SUPPLIES	4,068	6.8	8,247	11.7	7,736	7.7
SUBSISTENCE	222,444	21.4	234,710	20.7	233,451	20.7
TRANSPORTATION EQUIPMENT	11,888	11.2	13,764	12.0	24	.0
PRODUCTION EQUIPMENT	253,375	11.5	254,118	10.7	324,430	10.4
CONSTRUCTION EQUIPMENT	2,246	3.0	3,834	3.2	4,030	4.3
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	7,923	5.1	11,172	5.7	13,890	9.1
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	6,685	8.7	10,142	12.3	9,974	9.1
MATERIALS HANDLING EQUIPMENT	2,277	5.5	3,646	4.3	4,544	3.7
ALL OTHER SUPPLIES AND EQUIPMENT	165,881	15.4	235,797	15.1	257,649	15.9
SERVICES	664,714	18.0	658,433	16.9	870,274	19.7

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

ARKANSAS

P R O C U R E M E N T	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 77,176	.2	\$ 70,506	.2	\$ 80,309	.2
ARTIFACTS AND RELATED ASSEMBLIES AND SPARES	3,781	.1	782	*	154	*
AIRCRAFT ENGINES AND RELATED SPARES	20	*	25	*	10	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	19	*	1,031	.1	2,044	.1
MISSILE AND SPACE SYSTEMS	1,044	*	185	*	453	*
SHIPS	312	*	224	*	227	*
COMBAT VEHICLES	19	*				
NON-COMBAT VEHICLES	1,732	.4	802	.1	1,513	.4
WEAPONS	18	*	19	*	3,430	.4
AMMUNITION	9,995	.9	6,029	.4	17,323	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	1,937	*	2,820	*	2,940	*
PETROLEUM	2,514	.1	3,306	.2	5,117	.2
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	11,652	2.0	9,722	1.7	11,613	1.0
TEXTILES, CLOTHING AND EQUIPMENT	351	.6	291	.4	442	.6
MILITARY BUILDING SUPPLIES						
SURVIVANCE	11,056	1.1	8,747	.8	9,450	.8
TRANSPORTATION EQUIPMENT	100	.1	19	*	100	.1
PRODUCTION EQUIPMENT	21,090	1.0	23,205	1.0	10,915	.7
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	799	.5	1,543	.8	1,102	.5
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1,582	3.9	792	.9	1,772	1.3
MATERIALS HANDLING EQUIPMENT	1,079	.1	4,578	.3	4,549	.3
ALL OTHER SUPPLIES AND EQUIPMENT	8,076	.2	6,885	.2	7,433	.1
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

ARIZONA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 614,288	1.6	\$ 540,202	1.2	\$ 634,773	1.2
AIRPLANES AND RELATED ASSEMBLIES AND SPARES	16,936	.3	17,436	.2	16,019	.2
AIRCRAFT ENGINES AND RELATED SPARES	7,014	.4	4,685	.2	19,405	.6
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	25,065	2.3	41,503	2.7	50,623	2.7
MISSILE AND SPACE SYSTEMS	354,572	6.3	248,909	4.0	259,940	3.4
SHIPS	3,040	.1	1,255	*	1,140	*
COMBAT VEHICLES	150	*	586	*	109	*
NON-COMBAT VEHICLES	83	*	272	*	343	.1
WEAPONS	328	.1	654	.1	16-	
AMMUNITION	7,276	.7	10,428	.7	25,534	1.4
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	112,033	2.2	102,869	1.4	132,054	1.8
PETROLEUM	473	*	594	*	822	*
OTHER FUELS AND LUBRICANTS	105	.1	20	*		
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	677	.1	769	.1	243	*
MILITARY BUILDING SUPPLIES	3,393	5.7	388	.5	118	.1
SUBSISTENCE	2,442	.2	4,384	.4	6,117	.5
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	144	.1	47	*	119	.1
CONSTRUCTION EQUIPMENT	18,035	.8	25,457	1.1	24,802	1.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	1,055	.7	836	.4	509	.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	418	.5	2,953	3.2	2,277	2.1
MATERIALS HANDLING EQUIPMENT			15	*	115	.1
ALL OTHER SUPPLIES AND EQUIPMENT	31,234	2.9	32,627	2.4	43,385	2.8
SERVICES	29,815	.8	43,515	1.1	48,459	.9

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

ALASKA

PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	144,754	.4	123,086	.3	149,023	.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES	44	*	17	*	86	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	703	*	269	*	110	*
MISSILE AND SPACE SYSTEMS			300	*	49	*
SHIPS						
COMBAT VEHICLES			18	*	117	*
NON-COMBAT VEHICLES					32	*
WEAPONS						
AMMUNITION	165	*	986	*	3,239	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT						
PETROLEUM	25,320	1.4	17,863	.9	36,609	1.5
OTHER FUELS AND LUBRICANTS	8,424	9.0	5,056	13.0	2,701	11.4
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	12	*	63	.1	11	*
MILITARY BUILDING SUPPLIES					410	.5
SUBSISTENCE	2,433	.2	4,481	.4	2,892	.3
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	46,470	2.1	43,547	1.4	92,039	3.7
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	137	.1				
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES					83	.1
MATERIALS HANDLING EQUIPMENT	1,033	.1	330	.1	2,330	.1
ALL OTHER SUPPLIES AND EQUIPMENT	60,013	1.6	49,056	1.2	78,627	3.2
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

ALABAMA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 418,249	1.1	\$ 421,217	.9	\$ 474,830	.9
AIRFRAMES AND RELATED ASSEMBLY PARTS AND SPARES	41,374	.6	29,657	.4	41,030	.7
AIRCRAFT ENGINES AND RELATED SPARES	1,280	.1	2,671	.1	2,728	.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	28,863	2.6	34,693	2.2	41,594	2.2
MISSILE AND SPACE SYSTEMS	51,943	.9	67,550	1.1	79,430	1.0
SHIPS	1,023	*	1,016	*	1,734	*
COMBAT VEHICLES	146	*	343	*	1,035	.1
NON-COMBAT VEHICLES	2,987	.6	3,970	.6	1,347	1.7
WEAPONS	3,019	.5	1,284	.2	2,004	.7
AMMUNITION	25,706	2.3	42,149	2.5	20,903	1.0
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	27,617	.6	15,303	.2	11,900	.4
PETROLEUM	41,444	2.3	38,617	1.0	20,015	2.1
OTHER FUELS AND LUBRICANTS	879	.9	385	.9	110	.4
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	71,431	12.4	67,898	12.3	71,041	10.9
MILITARY BUILDING SUPPLIES	1,632	2.7	2,025	2.8	1,447	1.0
SURSTENANCE	13,694	1.3	15,979	1.4	10,100	1.0
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	75	.1	288	.3	2,341	3.0
CONSTRUCTION	45,321	2.1	27,050	1.1	43,803	1.9
CONSTRUCTION EQUIPMENT	34	*	204	.2	132	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	538	.3	1,016	.3	1,000	.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	227	.3	117	.1	199	.4
MATERIALS HANDLING EQUIPMENT	268	.7	531	.7	474	.7
ALL OTHER SUPPLIES AND EQUIPMENT	10,936	1.0	13,378	1.3	1,000	.7
SERVICES	47,812	1.3	54,985	1.4	24,000	1.1

TABLE II

FISCAL YEARS 1976-1978
MILITARY PRIME CONTRACT AWARDS OVER \$10,000 FOR MAJOR MILITARY HARD GOODS - BY REGION

PROGRAM AND GEOGRAPHIC AREA	THOUSANDS OF DOLLARS			PERCENT OF PROGRAM TOTAL		
	FY 1976	FY 1977	FY 1978	FY 1976	FY 1977	FY 1978
WEAPONS						
NEW ENGLAND	\$ 123,361	\$ 164,043	\$ 170,683	21.2	41.2	17.7
MIDDLE ATLANTIC	110,451	184,247	296,802	19.0	43.8	30.8
EAST NORTH CENTRAL	28,609	31,269	59,960	4.9	4.0	6.2
WEST NORTH CENTRAL	56,366	13,790	31,801	11.4	1.9	3.3
SOUTH ATLANTIC	40,080	78,459	104,824	6.9	10.2	10.9
EAST SOUTH CENTRAL	3,648	2,048	7,395	.6	.3	.8
WEST SOUTH CENTRAL	29,961	62,411	32,763	5.2	8.1	3.4
MOUNTAIN	10,786	14,929	16,774	1.9	1.9	1.7
PACIFIC	167,559	221,757	241,504	28.8	28.7	25.1
TOTAL	580,831	772,953	962,496	100.0	100.0	100.0
	=====	=====	=====	=====	=====	=====
AMMUNITION						
NEW ENGLAND	84,988	47,204	75,702	7.7	3.0	4.2
MIDDLE ATLANTIC	77,508	165,923	197,346	7.0	10.4	10.9
EAST NORTH CENTRAL	171,210	302,710	292,446	15.4	18.9	16.2
WEST NORTH CENTRAL	253,515	311,260	468,009	22.9	19.5	25.9
SOUTH ATLANTIC	136,111	114,737	155,349	12.3	7.2	8.6
EAST SOUTH CENTRAL	79,609	176,429	192,518	7.2	11.0	10.8
WEST SOUTH CENTRAL	165,126	177,730	181,707	14.9	11.1	10.1
MOUNTAIN	12,505	25,873	30,823	1.1	1.6	1.7
PACIFIC	128,190	275,803	214,117	11.6	17.3	11.8
TOTAL	1,108,762	1,597,669	1,808,017	100.0	100.0	100.0
	=====	=====	=====	=====	=====	=====
ELECTRONICS AND COMMUNICATIONS EQUIPMENT						
NEW ENGLAND	506,860	598,097	651,569	10.1	8.4	8.8
MIDDLE ATLANTIC	881,722	1,330,062	1,321,816	17.6	18.6	17.8
EAST NORTH CENTRAL	333,095	428,170	474,327	6.7	6.0	6.4
WEST NORTH CENTRAL	319,777	397,759	463,911	6.4	5.8	8.2
SOUTH ATLANTIC	807,956	1,282,759	1,210,799	16.2	18.0	10.3
EAST SOUTH CENTRAL	42,063	32,406	33,534	.8	.5	.5
WEST SOUTH CENTRAL	227,489	329,318	538,378	4.5	4.6	7.2
MOUNTAIN	201,491	205,436	277,834	4.0	2.9	3.7
PACIFIC	1,682,217	2,531,448	2,464,772	33.6	35.5	33.1
TOTAL	5,002,670	7,135,455	7,436,940	100.0	100.0	100.0
	=====	=====	=====	=====	=====	=====

TABLE II

FISCAL YEARS 1976-1978 MILITARY OPDIME CONTRACT AWARDS OVER \$10,000 FOR MAJOR MILITARY HARD GOODS - BY REGION

OPERATIONAL AREA	THOUSANDS OF DOLLARS			PERCENT OF PROGRAM TOTAL		
	FY 1976	FY 1977	FY 1978	FY 1976	FY 1977	FY 1978
AIRCRAFT						
NEW ENGLAND	\$ 1,567,969	\$ 1,953,178	\$ 2,477,059	14.3	14.6	14.9
MIDDLE ATLANTIC	1,410,132	2,209,086	1,951,820	14.7	14.7	14.6
EAST NORTH CENTRAL	656,240	684,930	785,334	5.9	6.4	6.4
WEST NORTH CENTRAL	2,063,674	1,912,588	2,210,232	21.4	17.3	19.5
SOUTH ATLANTIC	396,617	471,114	820,710	4.1	4.4	8.1
EAST SOUTH CENTRAL	78,303	80,399	37,334	.8	.7	.7
WEST SOUTH CENTRAL	768,419	1,300,573	3,118,190	8.0	12.1	23.5
MOUNTAIN	76,214	94,614	123,684	.9	.4	.4
PACIFIC	2,604,516	2,336,719	1,388,065	27.1	18.3	10.4
TOTAL	9,622,108	10,747,911	13,372,447	100.0	100.0	100.0
MISSILE AND SPACE SYSTEMS						
NEW ENGLAND	726,593	859,299	1,209,418	12.9	13.7	13.3
MIDDLE ATLANTIC	414,244	438,273	543,243	7.3	7.7	7.0
EAST NORTH CENTRAL	75,481	137,950	162,858	1.3	2.1	2.2
WEST NORTH CENTRAL	463,551	420,002	631,974	8.2	6.7	6.3
SOUTH ATLANTIC	515,094	425,502	506,036	9.1	8.4	8.7
EAST SOUTH CENTRAL	134,770	136,693	173,625	2.4	2.2	2.3
WEST SOUTH CENTRAL	129,715	112,778	145,720	2.3	1.4	1.4
MOUNTAIN	528,447	557,326	504,796	4.3	4.4	3.7
PACIFIC	2,664,278	3,105,217	3,753,938	47.1	43.4	43.0
TOTAL	5,653,173	6,286,040	7,572,008	100.0	100.0	100.0
SHIPS						
NEW ENGLAND	899,486	722,323	1,442,660	21.0	15.1	23.4
MIDDLE ATLANTIC	506,349	855,127	691,532	11.8	17.5	11.2
EAST NORTH CENTRAL	114,231	166,413	154,233	2.7	3.9	4.5
WEST NORTH CENTRAL	4,305	5,519	88,158	.1	.1	1.4
SOUTH ATLANTIC	1,117,514	1,342,869	937,608	26.1	18.1	13.2
EAST SOUTH CENTRAL	801,997	375,238	1,275,594	18.8	7.0	23.7
WEST SOUTH CENTRAL	34,977	93,077	180,839	.8	1.4	2.9
MOUNTAIN	5,661	4,627	5,121	.1	.1	.1
PACIFIC	780,548	1,233,317	1,387,767	18.5	25.7	22.9
TOTAL	4,274,068	4,798,510	6,163,512	100.0	100.0	100.0
TANK-AUTOMOTIVE						
NEW ENGLAND	13,107	18,443	29,393	.6	1.0	1.4
MIDDLE ATLANTIC	267,506	197,320	93,773	16.1	10.4	4.3
EAST NORTH CENTRAL	1,065,959	1,376,387	1,534,963	64.3	72.4	70.9
WEST NORTH CENTRAL	50,063	78,634	34,848	3.0	4.1	3.9
SOUTH ATLANTIC	15,433	21,671	58,854	.9	1.1	2.7
EAST SOUTH CENTRAL	16,864	25,631	25,527	1.0	1.3	1.2
WEST SOUTH CENTRAL	17,258	17,599	50,338	1.0	.4	1.4
MOUNTAIN	1,932	6,530	6,244	.1	.3	.3
PACIFIC	209,322	159,005	271,198	12.6	8.4	10.5
TOTAL	1,657,444	1,901,220	2,165,138	100.0	100.0	100.0

TABLE I

MILITARY PRIME CONTRACT AWARDS OVER \$10,000 AND PERCENT OF U. S. TOTAL--BY REGION AND STATE
FISCAL YEARS 1976-1978

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U. S. TOTAL		
	FY 1976	FY 1977	FY 1978	FY 1976	FY 1977	FY 1978
EAST SOUTH CENTRAL						
ALABAMA	418,249	421,217	479,836	1.1	.9	.9
KENTUCKY	188,286	221,461	176,577	.5	.5	.3
MISSISSIPPI	934,615	493,211	1,405,492	2.4	1.1	2.6
TENNESSEE	341,750	709,718	521,799	.9	1.0	1.1
TOTAL	1,882,900	1,845,607	2,583,704	4.8	4.1	4.8
WEST SOUTH CENTRAL						
ARKANSAS	77,176	70,505	85,306	.2	.2	.2
LOUISIANA	302,719	390,651	504,562	.8	.9	.9
OKLAHOMA	254,878	292,796	314,563	.7	.6	.6
TEXAS	2,095,430	2,778,375	4,943,830	5.4	6.1	9.2
TOTAL	2,730,203	3,532,327	5,848,261	7.0	7.8	10.9
MOUNTAIN						
ARIZONA	614,268	540,202	634,773	1.6	1.4	1.2
COLORADO	311,334	379,169	434,983	.8	.9	.8
IDaho	16,528	15,525	19,117	+	+	+
MONTANA	22,839	173,731	24,229	.1	.4	+
NEVADA	19,027	27,875	42,234	+	.1	.1
NEW MEXICO	124,941	159,999	200,890	.3	.4	.4
UTAH	145,205	226,754	214,689	.4	.5	.4
WYOMING	20,912	19,429	26,088	.1	+	+
TOTAL	1,275,074	1,542,684	1,597,003	3.3	3.4	3.0
PACIFIC						
ALASKA	144,754	123,086	194,623	.4	.3	.4
CALIFORNIA	8,949,118	10,078,180	10,516,735	23.0	22.1	19.6
HAWAII	363,358	223,805	292,947	.9	.5	.5
OREGON	51,733	77,945	91,752	.1	.2	.2
WASHINGTON	1,289,258	1,738,452	1,807,883	3.3	3.8	3.4
TOTAL	10,798,221	12,241,468	12,903,940	27.7	26.9	24.1

TABLE I

MILITARY PRIME CONTRACT AWARDS OVER \$10,000 AND PERCENT OF U. S. TOTAL--BY REGION AND STATE
FISCAL YEARS 1976-1978

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U. S. TOTAL		
	FY 1976	FY 1977	FY 1978	FY 1976	FY 1977	FY 1978
U. S. TOTAL	\$38,949,275	\$45,539,537	\$53,593,272	100.0	100.0	100.0
NEW ENGLAND						
CONNECTICUT	1,913,089	1,974,323	3,489,199	4.9	4.3	6.5
MAINE	283,750	323,276	340,868	.7	.7	.6
MASSACHUSETTS	1,956,145	2,395,491	2,787,069	5.0	5.3	5.2
NEW HAMPSHIRE	147,441	153,329	227,413	.4	.3	.4
RHODE ISLAND	94,442	125,051	155,966	.2	.3	.3
VERMONT	129,234	119,108	109,217	.3	.3	.2
TOTAL	4,524,101	5,090,578	7,109,732	11.6	11.2	13.3
MIDDLE ATLANTIC						
NEW JERSEY	975,349	1,216,613	1,470,484	2.5	2.7	2.7
NEW YORK	3,304,098	4,330,271	4,590,357	8.5	9.4	8.6
PENNSYLVANIA	1,252,406	1,654,009	1,632,401	3.2	3.6	3.0
TOTAL	5,531,853	7,170,833	7,693,242	14.2	15.7	14.4
EAST NORTH CENTRAL						
ILLINOIS	474,328	559,934	712,486	1.2	1.2	1.3
INDIANA	785,230	834,832	908,808	2.0	1.8	1.7
MICHIGAN	965,160	1,244,458	1,382,180	2.5	2.7	2.6
OHIO	921,058	1,164,100	1,275,173	2.4	2.6	2.4
WISCONSIN	250,922	416,394	389,263	.6	.4	.7
TOTAL	3,396,698	4,219,718	4,667,910	8.7	9.3	8.7
WEST NORTH CENTRAL						
IOWA	229,986	280,750	361,512	.6	.6	.7
KANSAS	307,330	343,265	431,323	.8	.8	.8
MINNESOTA	690,533	656,230	730,094	1.8	1.4	1.4
MISSOURI	2,294,709	2,361,070	2,999,932	5.9	5.2	5.6
NEBRASKA	43,664	79,915	71,628	.1	.2	.1
NORTH DAKOTA	154,566	43,533	55,487	.4	.1	.1
SOUTH DAKOTA	14,110	13,289	20,065	.0	.0	.0
TOTAL	3,734,898	3,798,052	4,675,101	9.6	8.3	8.7
SOUTH ATLANTIC						
DELAWARE	36,565	50,662	70,115	.1	.1	.1
DISTRICT OF COLUMBIA	411,541	697,540	537,194	1.1	1.5	1.0
FLORIDA	972,001	1,060,477	1,393,328	2.5	2.3	2.6
GEORGIA	476,917	517,688	793,470	1.2	1.1	1.5
MARYLAND	981,623	1,092,273	1,316,574	2.5	2.4	2.5
NORTH CAROLINA	345,964	373,506	436,611	.9	.8	.8
SOUTH CAROLINA	156,715	175,418	195,924	.4	.4	.4
VIRGINIA	1,607,658	2,038,451	1,709,148	4.1	4.5	3.2
WEST VIRGINIA	85,339	91,795	76,015	.2	.2	.1
TOTAL	5,075,327	6,098,210	6,519,379	13.0	13.4	12.2

SECTION A

MILITARY PRIME CONTRACT AWARDS - TOTAL
BY REGION AND STATE AND BY PROCUREMENT PROGRAM

FISCAL YEARS 1976 - 1978

CHART 2 (Continued)
REGIONS WITH HIGHEST PROPORTION OF AWARDS FOR

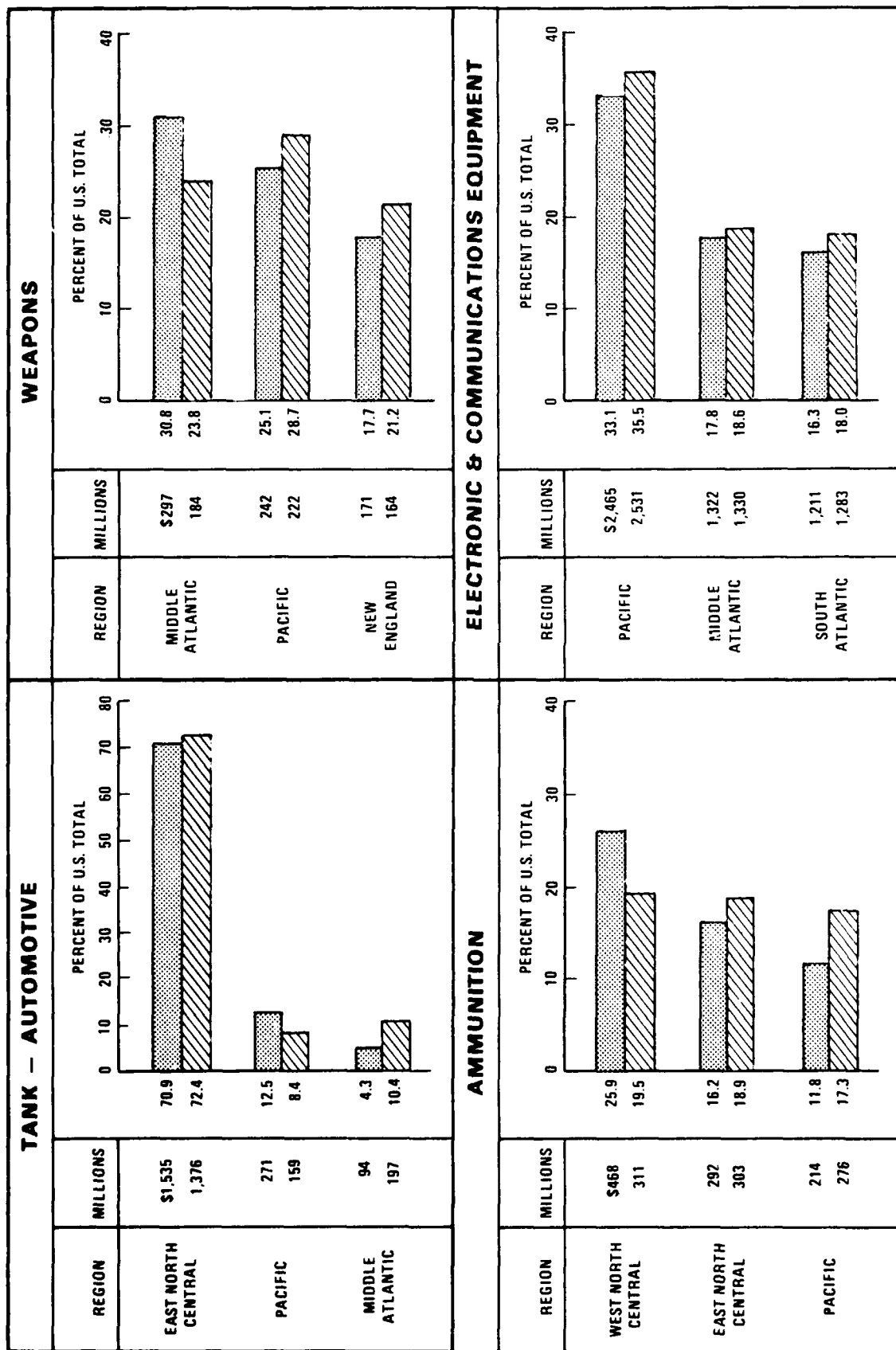
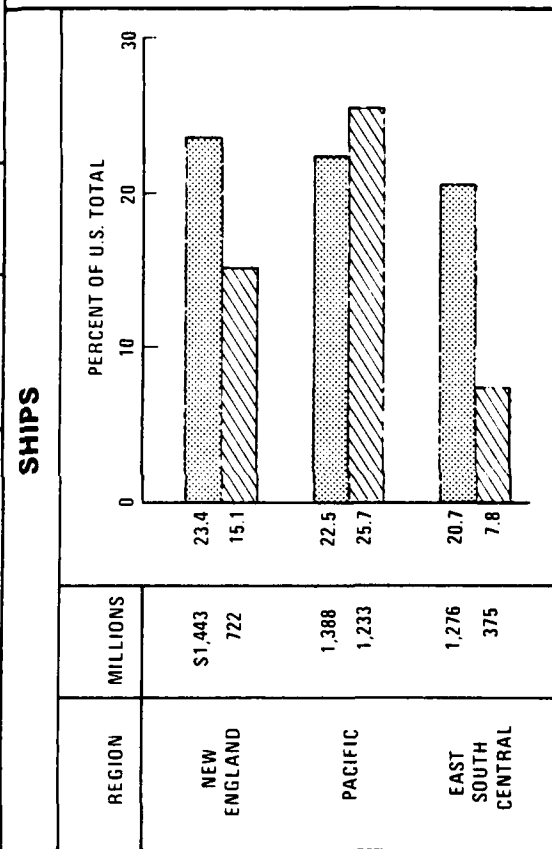
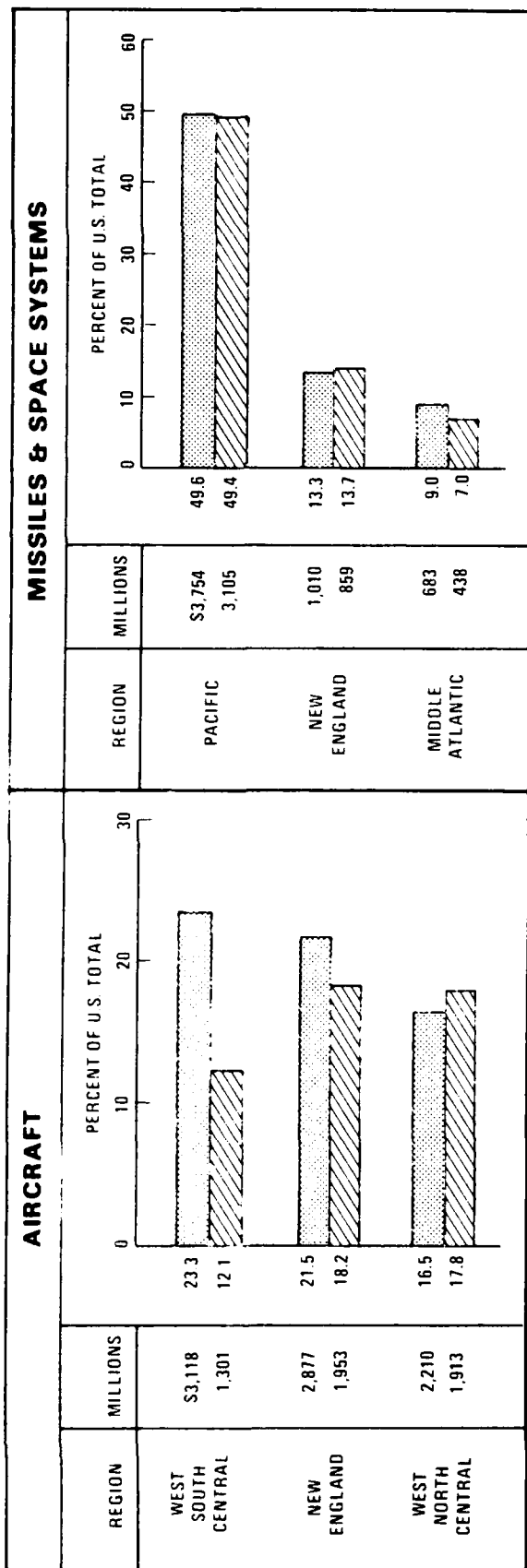


CHART 2

REGIONS WITH HIGHEST PROPORTION OF AWARDS FOR

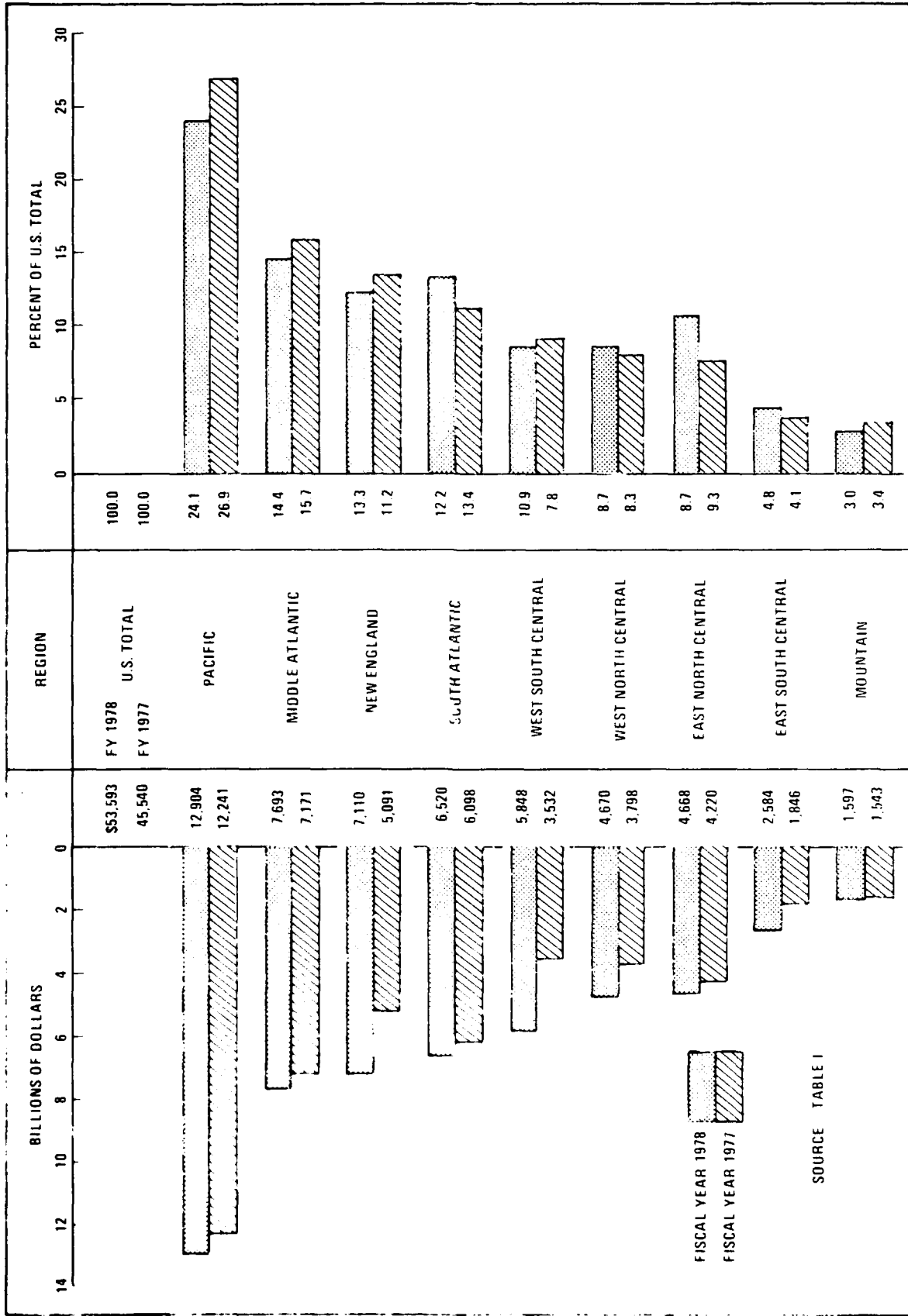


FISCAL YEAR 1978
FISCAL YEAR 1977

SOURCE: TABLE II

CHART 1

MILITARY PRIME CONTRACT AWARDS OF OVER \$10,000 — BY REGION **FISCAL YEARS 1977 AND 1978**



SOURCE: TABLE 1

CENSUS REGIONS

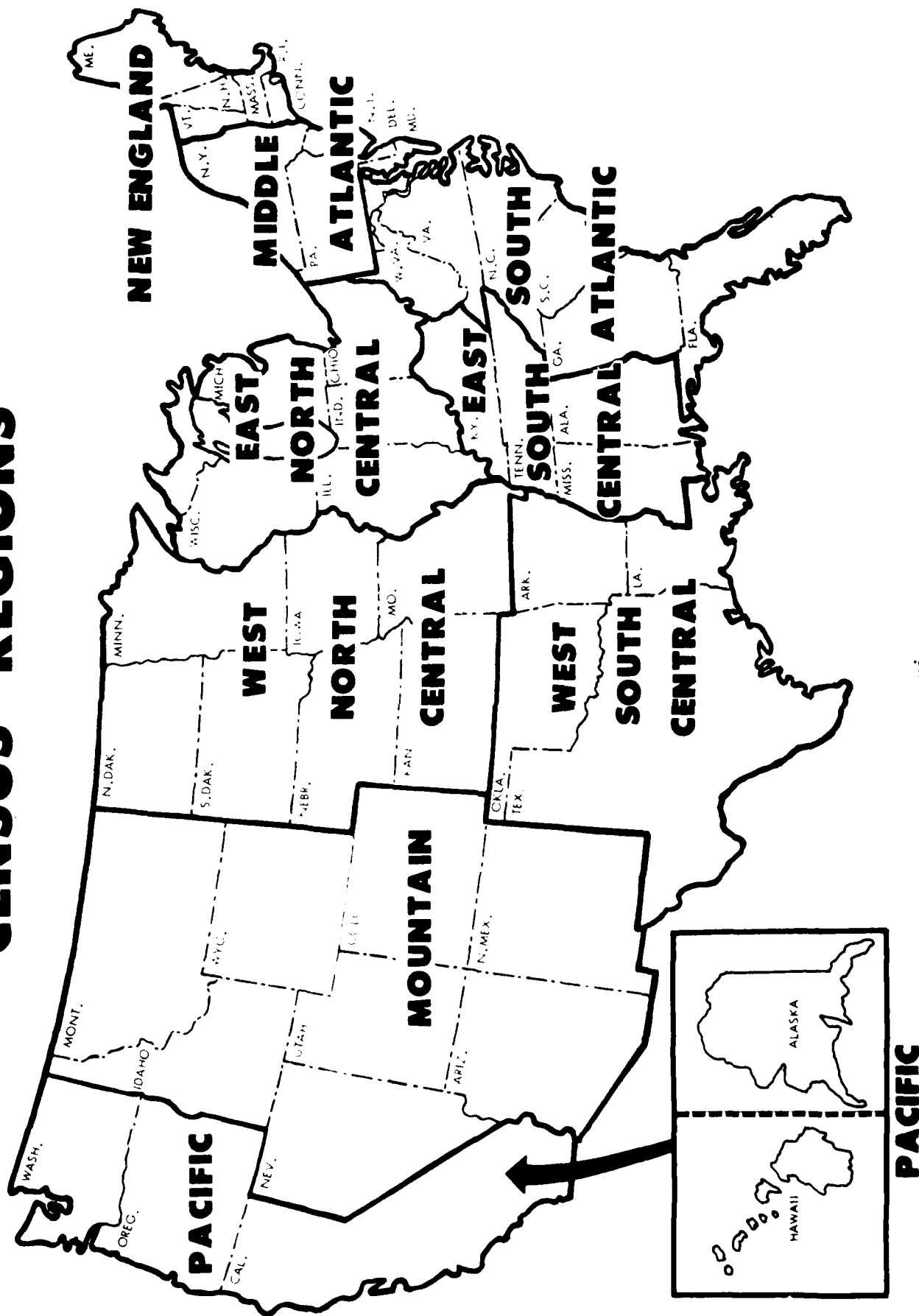


TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

COLORADO

P R O C U P E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 311,334	.8	\$ 379,169	.8	\$ 434,983	.8
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	204	*	1,118	*	734	*
AIRCRAFT ENGINES AND RELATED SPARES	142	*	222	*	174	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,992	.2	2,633	.2	2,486	.1
MISSILE AND SPACE SYSTEMS	112,896	2.0	183,079	2.9	208,694	2.8
SHIPS	718	*	1,861	*	1,771	*
COMBAT VEHICLES	95	*	504	*	911	.1
NON-COMBAT VEHICLES	474	.1	741	.1	3,903	.6
WEAPONS	4,481	.8	2,743	.4	1,470	.2
AMMUNITION	6,217	.6	2,439		1,901	.1
ELECTRONICS AND COMMUNICATION EQUIPMENT	56,558	1.1	66,543	.9	91,003	1.2
PETROLEUM	3,140	.2	8,672	.4	9,970	.4
OTHER FUELS AND LUBRICANTS	223	.2	371	.9	138	.3
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	534	.1	465	.1	600	.1
MILITARY BUILDING SUPPLIES	207	.3	249	.3	271	.3
SURSTENICE	13,828	1.3	11,598	1.0	7,265	.6
TRANSPORTATION EQUIPMENT			26	.6		
PRODUCTION EQUIPMENT	43	*			158	.1
CONSTRUCTION	54,107	2.5	32,291	1.3	29,739	1.3
CONSTRUCTION EQUIPMENT	25	*	33	*	150	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	604	.4	615	.3	1,313	.6
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	46	.1	103	.1	178	.2
MATERIALS HANDLING EQUIPMENT	135	.3	113	.1	74	.1
ALL OTHER SUPPLIES AND EQUIPMENT	10,683	1.0	10,884	.8	11,080	.7
SERVICES	43,992	1.2	56,744	1.4	66,980	1.2

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

CONNECTICUT

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 1,913,089	4.9	\$ 1,974,323	4.3	\$ 3,489,199	8.5
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES	103,484	1.6	259,368	3.7	365,749	4.8
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	940,186	48.0	1,017,727	46.5	1,626,622	22.8
MISSILE AND SPACE SYSTEMS	89,007	8.1	125,313	8.1	155,314	8.3
SHIPS	9,264	.2	12,200	.2	11,826	.2
	553,177	12.9	328,334	6.8	1,000,736	15.2
COMBAT VEHICLES						
NON-COMBAT VEHICLES	409	*	1,115	.1	5,358	.3
WEAPONS	1,291	.3	4,539	.7	4,450	.7
AMMUNITION	14,977	2.6	13,849	1.8	13,330	1.4
ELECTRONICS AND COMMUNICATION EQUIPMENT	2,938	.3	3,365	.2	20,422	1.5
	83,872	1.7	81,998	1.1	87,136	1.2
PETROLEUM						
OTHER FUELS AND LUBRICANTS	5,972	.3	859	*	1,782	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	5,447	.9	980	.2	5,100	.8
MILITARY BUILDING SUPPLIES	3,525	5.9	10,815	15.2	2,034	3.3
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	2,300	.2	3,766	.3	5,111	.7
PRODUCTION EQUIPMENT	1,645	1.6	2,420	2.1	3,886	2.0
CONSTRUCTION EQUIPMENT	18,885	.9	12,091	.5	18,021	.4
			23	*	92	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	2,085	1.3	3,530	1.8	5,040	2.4
MATERIALS HANDLING EQUIPMENT	129	.2	862	.9	2,670	2.4
ALL OTHER SUPPLIES AND EQUIPMENT	663	1.6	700	.8	222	.2
SERVICES	39,643	3.7	63,170	4.6	57,843	3.7
	34,190	.9	27,299	.7	34,737	.8

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

DELAWARE

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 36,565	.1	\$ 50,662	.1	\$ 70,119	.1
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	114	*	19	*		
AIRCRAFT ENGINES AND RELATED SPARES	54	*	96	*	100	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	152	*	58	*	34	*
MISSILE AND SPACE SYSTEMS	141-		1,032	*	9,721	.1
SHIPS	189	*	1,818	*	219	*
COMBAT VEHICLES						
NON-COMBAT VEHICLES	16	*	17	*		
WEAPONS	109	*	438	*	108	*
AMMUNITION	137	*	513	*	522	*
ELECTRONICS AND COMMUNICATION EQUIPMENT						
PETROLEUM	13,171	.7	22,812	1.1	30,634	1.3
OTHER FUELS AND LUBRICANTS			29	.1		
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	3,399	.6	2,414	.4	2,709	.4
MILITARY BUILDING SUPPLIES	41	.1				
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	7,539	.7	8,408	.7	6,269	.6
PRODUCTION EQUIPMENT	361	.3	12	*		
CONSTRUCTION	1,305	.1	2,767	.1	8,901	.4
CONSTRUCTION EQUIPMENT			22	*		
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	1,177	.8	2,423	1.2	1,542	.7
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	135	.2	266	.3	294	.2
MATERIALS HANDLING EQUIPMENT	23	.1			30	*
ALL OTHER SUPPLIES AND EQUIPMENT	4,542	.4	2,672	.2	3,844	.2
SERVICES	4,250	.1	4,846	.1	5,137	.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

DISTRICT OF COLUMBIA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 411,541	1.1	\$ 697,540	1.5	\$ 537,194	1.1
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES						
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	222	*	17	*	31	*
MISSILE AND SPACE SYSTEMS	3,362	.1	5,279	.1	14,437	.2
SHIPS	160,673	3.8	385,459	8.0	193,802	3.1
COMBAT VEHICLES						
NON-COMBAT VEHICLES	93	*	237	*		
WEAPONS	59	*	152	*	1,455	.2
AMMUNITION	782	.1	555	*	205	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	35,795	.7	62,576	.9	59,287	.8
PETROLEUM						
OTHER FUELS AND LUBRICANTS	43,669	2.4	67,242	3.2	83,604	2.7
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	437	.5				
TEXTILES, CLOTHING AND EQUIPMENT						
MILITARY BUILDING SUPPLIES	514	.1	15	*	1,501	.2
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	2,154	.2	2,280	.2	710	.1
PRODUCTION EQUIPMENT						
CONSTRUCTION EQUIPMENT	34,637	1.6	21,124	.9	12	*
CONSTRUCTION EQUIPMENT			37	*	28,321	1.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	433	.3	208	.1	209	.1
MATERIALS HANDLING EQUIPMENT	366	.5	622	.7	1,310	1.2
ALL OTHER SUPPLIES AND EQUIPMENT	81	.2	76	.1	40	*
SERVICES	8,261	.8	8,190	.6	1,747	.7
	120,093	3.2	143,297	3.6	161,343	3.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

FLORIDA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 972,001	2.5	\$ 1,060,877	2.3	\$ 1,393,328	2.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	25,208	.4	27,413	.4	34,250	.4
AIRCRAFT ENGINES AND RELATED SPARES	69,758	3.6	83,416	3.8	182,632	5.8
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	7,729	.7	33,036	2.1	51,398	2.7
MISSILE AND SPACE SYSTEMS	281,460	5.0	136,198	2.2	166,005	2.2
SHIPS	37,709	.9	18,510	.4	47,273	.8
COMBAT VEHICLES	515	*	671	.1	17,312	1.1
NON-COMBAT VEHICLES	2,286	.5	2,033	.3	5,333	.3
WEAPONS	25,611	4.4	45,945	5.9	81,727	8.5
AMMUNITION	19,643	1.8	24,959	1.5	49,100	2.9
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	175,824	3.5	285,445	4.0	270,033	3.6
PETROLEUM	13,365	.5	12,943	.5	25,114	1.1
OTHER FUELS AND LUBRICANTS	77	.1				
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	13,890	2.4	15,308	2.7	15,335	2.3
TEXTILES, CLOTHING AND EQUIPMENT	3,276	5.5	2,109	3.0	11,215	14.1
MILITARY BUILDING SUPPLIES	39,661	3.8	45,177	3.9	52,770	4.7
SURVIVANCE					38	.3
TRANSPORTATION EQUIPMENT	551	.5	396	.3	2,498	1.7
PRODUCTION EQUIPMENT	68,967	3.1	72,983	3.0	86,005	3.7
CONSTRUCTION	37	*	155	.1	402	.4
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	995	.6	1,969	1.0	1,715	.7
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	229	.3	569	.6	2,242	2.0
MATERIALS HANDLING EQUIPMENT	90	.2	92	.1	306	.2
ALL OTHER SUPPLIES AND EQUIPMENT	21,498	2.0	41,612	3.1	36,901	2.4
SERVICES	166,622	4.5	209,938	5.3	255,953	4.9

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

GEORGIA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 476,917 =====	1.2 ===	\$ 517,688 =====	1.1 ===	\$ 793,470 =====	1.5 ===
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	208,976	3.2	181,561	2.6	412,902	4.9
AIRCRAFT ENGINES AND RELATED SPARES	491	*	358	*	232	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	6,393	.6	16,809	1.1	28,115	1.2
MISSILE AND SPACE SYSTEMS	2,241	*	2,447	*	4,850	.1
SHIPS	2,180	.1	4,730	.1	1,037	*
COMBAT VEHICLES	895	.1	573	*	1,129	.1
NON-COMBAT VEHICLES	1,531	.3	2,317	.4	2,903	.5
WEAPONS	4,329	.7	2,004	.3	57	*
AMMUNITION	1,836	.2	4,489	.3	5,582	.3
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	7,200	.1	10,915	.2	17,643	.2
PETROLEUM	8,889	.5	23,553	1.1	30,140	1.3
OTHER FUELS AND LUBRICANTS	73	.1	43	.1	71	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	39,571	6.9	21,174	3.7	5,551	64.9
TEXTILES, CLOTHING AND EQUIPMENT	664	1.1	2,180	3.1	23,803	3.7
MILITARY BUILDING SUPPLIES	36,316	3.5	43,210	3.7	1,326	1.7
SUBSISTENCE					39,421	3.2
TRANSPORTATION EQUIPMENT	18	*	15	*	608	.4
PRODUCTION EQUIPMENT	80,870	3.7	96,450	4.0	105,063	4.6
CONSTRUCTION	91	.1	40	*	140	.1
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	2,258	1.5	2,849	1.4	4,501	2.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	227	.3	384	.4	413	.4
MATERIALS HANDLING EQUIPMENT	643	1.6	809	.9	795	.6
ALL OTHER SUPPLIES AND EQUIPMENT	13,417	1.2	23,062	1.7	22,875	1.5
SERVICES	57,838	1.6	77,716	2.0	84,247	1.6

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

HAWAII

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 363,358	.9	\$ 223,805	.5	\$ 242,947	.5
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	50-		17	*		
AIRCRAFT ENGINES AND RELATED SPARES	2,801	.3			22	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,971	.1	159	*	619	*
MISSILE AND SPACE SYSTEMS	7,036	.2	11,854	.2	1,471	.2
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES	18	*			77	*
WEAPONS					23	*
AMMUNITION						
ELECTRONICS AND COMMUNICATION EQUIPMENT	3,063	.1	8,489	.1	8,609	.1
PETROLEUM						
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	140,818	7.8	68,120	3.3	98,070	4.1
TEXTILES, CLOTHING AND EQUIPMENT					12	*
MILITARY BUILDING SUPPLIES	30	.1	34	*	41	*
			150	.2	12	*
SURVIVANCE						
TRANSPORTATION EQUIPMENT	15,228	1.5	11,447	1.0	3,519	.9
PRODUCTION EQUIPMENT	21	*				
CONSTRUCTION	148,443	6.7	67,707	2.8	162	.1
CONSTRUCTION EQUIPMENT					1,404	4.5
					7	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	166	.1	237	.1	339	.1
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	16	*	38	*	37	*
MATERIALS HANDLING EQUIPMENT	14	*			28	*
ALL OTHER SUPPLIES AND EQUIPMENT	5,052	.5	4,402	.3	5,919	.4
SERVICES	36,731	1.0	51,142	1.3	53,623	1.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

IDAH0

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF J.A.C.	VALUE	PERCENT OF J.A.C.	VALUE	PERCENT OF J.A.C.
TOTAL	\$ 16,524	•	8 15,524	•	1 15,117	•
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES						
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	537	.1	144	•	•	•
MISSILE AND SPACE SYSTEMS						
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES			201	•	•	•
WEAPONS						
AMMUNITION	11	•	785	•	34	•
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	25	•	110	•	400	•
PETROLEUM	2,057	.1	3,793	.2	3,444	•
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	547	1.0	1,055	1.0	300	1.1
TEXTILES, CLOTHING AND EQUIPMENT						
MILITARY BUILDING SUPPLIES	3,237	.3	4,261	.4	3,444	.4
SURVIVENCE						
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	4,270	.4	2,564	.1	3,000	.4
CONSTRUCTION EQUIPMENT			473	.4	441	.4
MEDICAL AND DENTAL SUPPLIES, MED EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT	120	•	180	•	135	•
ALL OTHER SUPPLIES AND EQUIPMENT	1,614	•	1,861	•	1,337	•
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

ILLINOIS

PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	474,324	1.2	559,934	1.2	712,489	1.5
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	3,723	.1	18,790	.3	4,432	.1
AIRCRAFT ENGINES AND RELATED SPARES	5,684	.3	11,957	.5	11,130	.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	31,093	2.8	29,853	1.3	35,917	1.3
MISSILE AND SPACE SYSTEMS	2,619	+	5,385	.1	4,674	.1
SHIPS	11,958	.3	9,430	.2	10,101	.2
COMBAT VEHICLES	7,634	.7	4,592	.4	10,349	.7
NON-COMBAT VEHICLES	13,117	2.7	20,232	3.1	24,931	1.6
WEAPONS	6,650	1.1	6,651	.9	22,005	2.4
AMMUNITION	24,856	2.2	47,715	3.0	47,010	2.6
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	89,626	1.8	83,593	1.2	101,747	2.4
PETROLEUM	25,559	1.4	55,560	2.7	41,244	1.7
OTHER FUELS AND LUBRICANTS	2,113	2.3	2,512	6.0	4,022	4.5
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	10,464	1.8	9,795	1.7	12,031	1.8
MILITARY BUILDING SUPPLIES	222	.4	304	.4	1,027	1.3
SURVIVANCE						
TRANSPORTATION EQUIPMENT	58,287	5.6	50,144	4.3	53,533	5.6
PRODUCTION EQUIPMENT	6,502	6.1	6,927	6.0	7,203	4.8
CONSTRUCTION	52,735	2.4	26,897	1.1	41,046	1.8
CONSTRUCTION EQUIPMENT	11,918	16.1	30,798	25.5	20,720	24.3
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	6,610	4.3	11,215	5.7	12,130	5.3
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	8,075	10.6	6,748	7.4	4,101	8.3
MATERIALS HANDLING EQUIPMENT	13,295	32.4	33,858	39.6	47,032	35.5
ALL OTHER SUPPLIES AND EQUIPMENT	44,053	4.1	45,919	3.4	55,727	4.2
SERVICES	37,525	1.0	41,050	1.0	40,033	.9

TABLE III

NET VALUE OF MILITARY EQUIPMENT AND SUPPLIES IN IOWA

IOWA

PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF 1976	VALUE	PERCENT OF 1976	VALUE	PERCENT OF 1976
TOTAL	729,986	100	729,986	100	729,986	100
AIRCRAFT AND RELATED ASSEMBLIES AND SPARES	713	•	713	•	713	•
AIRCRAFT ENGINES AND RELATED SPARES	910	•	1,347	•	1,347	•
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	11,038	1.0	7,390	•	7,390	•
MISSILE AND SPACE SYSTEMS	30	•	56	•	56	•
SHIPS	1,263	•	1,272	•	1,272	•
COMBAT VEHICLES	717	•	690	•	690	•
NON-COMBAT VEHICLES	1,403	•	2,771	•	2,771	•
WEAPONS	488	•	254	•	254	•
AMMUNITION	47,306	4.3	94,767	3.4	94,767	3.4
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	89,121	1.8	77,914	1.1	77,914	1.1
PETROLEUM	23,296	1.7	7,512	3.6	7,512	3.6
OTHER FUELS AND LUBRICANTS	195	•	184	•	184	•
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT						
MILITARY BUILDING SUPPLIES						
SURVIVANCE	18,991	1.8	20,804	2.8	20,804	2.8
TRANSPORTATION EQUIPMENT	5,785	5.5	7,865	5.4	7,865	5.4
PRODUCTION EQUIPMENT	4,429	•	3,397	•	3,397	•
CONSTRUCTION EQUIPMENT	13,724	18.5	8,236	9.8	8,236	9.8
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT	930	•	1,834	•	1,834	•
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	125	•	673	•	673	•
MATERIALS HANDLING EQUIPMENT	4,355	•	5,229	•	5,229	•
ALL OTHER SUPPLIES AND EQUIPMENT	5,109	•	5,034	•	5,034	•
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS - 1977

KANSAS

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1977		FISCAL YEAR 1978		FISCAL YEAR 1979	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 307,330	0.4	\$ 303,050	0.4	\$ 303,050	0.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	167,354	2.5	114,658	1.0	114,658	1.0
AIRCRAFT ENGINES AND RELATED SPARES	2,323	0.1	2,323	0.1	2,323	0.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	10,390	0.9	96,571	3.7	27,075	1.0
MISSILE AND SPACE SYSTEMS	10,315	0.2	18,482	0.3	18,482	0.3
SHIPS	444	0.0	733	0.0	733	0.0
COMBAT VEHICLES	753	0.1	1,268	0.1	1,268	0.1
NON-COMBAT VEHICLES	1,544	0.3	2,124	0.3	2,124	0.3
WEAPONS	436	0.1	2,984	0.3	2,984	0.3
AMMUNITION	18,987	1.7	38,464	0.4	38,464	0.4
ELECTRONICS AND COMMUNICATION EQUIPMENT	3,521	0.1	11,911	0.2	11,911	0.2
PETROLEUM	13,864	0.4	22,750	1.1	22,750	1.1
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	4,988	0.9	4,103	0.7	4,103	0.7
MILITARY BUILDING SUPPLIES	11	0.0	77	0.1	77	0.1
SURVIVANCE						
TRANSPORTATION EQUIPMENT	13,196	1.3	10,534	0.4	10,534	0.4
PRODUCTION EQUIPMENT	58	0.1	519	0.1	519	0.1
CONSTRUCTION	34,412	1.5	43,419	1.4	43,419	1.4
CONSTRUCTION EQUIPMENT	43	0.1	974	0.0	974	0.0
MEDICAL AND DENTAL SUPPLIES, MED EQUIPMENT	519	0.4	460	0.0	460	0.0
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	248	0.3	460	0.0	460	0.0
MATERIALS HANDLING EQUIPMENT	344	0.4	104	0.1	104	0.1
ALL OTHER SUPPLIES AND EQUIPMENT	5,855	0.5	6,301	0.0	6,301	0.0
SERVICES	17,574	0.5	23,441	0.5	23,441	0.5

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TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

LOUISIANA

P R O C U R E M E N T	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 792,719	1.8	\$ 340,051	1.4	\$ 7,000,000	1.4
AIRCRAFTS AND RELATED ASSEMBLIES AND SPARES	170	•	720	•	1,119	•
AIRCRAFT ENGINES AND RELATED SPARES	34	•	115	•	200	•
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,423	•	2,271	•	1,074	•
MISSILE AND SPACE SYSTEMS	24,094	2.7	45,120	1.4	1,074,000	1.7
SHIPS						
COMBAT VEHICLES	241	•	443	•	400	•
NON-COMBAT VEHICLES	143	•	244	•	217	•
WEAPONS	635	•1	133	•	47	•
AMMUNITION	30,169	2.7	2,023	0.3	1,040	0.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	7,300	•1	1,461	•	1,777	•
PETROLEUM	1,000,000	1.4	1,000,000	1.4	1,000,000	1.4
OTHER FUELS AND LUBRICANTS						
SEPARATELY PACKAGED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	9,432	1.4	4,657	1.7	1,000	•
MILITARY BUILDING SUPPLIES	1,194	0.0	1,084	1.4	1,000	1.4
CONSTRUCTION						
TRANSPORTATION EQUIPMENT	12,713	1.7	14,014	1.2	1,000	1.4
RECREATION EQUIPMENT	239	•0	360	•3	1,000	•
OTHER EQUIPMENT	67,010	8.0	47,000	2.0	1,000,000	1.4
CONSTRUCTION EQUIPMENT			700	•0		
MATERIALS, SUPPLIES, AND EQUIPMENT	134	•1	213	•1	1,000	•
PHARMACEUTICALS, EQUIPMENT AND SUPPLIES	11	•	700	•0	1,000	•
MATERIALS HANDLING EQUIPMENT	115	•3	150	•2	1,000	•
ALL OTHER SUPPLIES AND EQUIPMENT	6,717	•6	3,007	•3	1,000	•
Services	14,000	•4	2,000	•0	1,000,000	1.4

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NEW YORK

P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 3,304,098	8.5	\$ 4,300,271	9.4	\$ 4,590,357	8.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	962,236	14.7	1,668,393	23.8	1,420,654	17.0
AIRCRAFT ENGINES AND RELATED SPARES	5,832	.3	13,103	.6	14,205	.5
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	218,340	19.9	221,274	14.3	235,592	12.5
MISSILE AND SPACE SYSTEMS	156,237	2.8	147,037	2.3	164,613	2.2
SHIPS	298,042	7.0	366,096	7.6	383,378	8.2
COMBAT VEHICLES	16,307	1.4	8,603	.7	11,175	.7
NON-COMBAT VEHICLES	36,223	7.4	8,594	1.3	12,120	1.4
WEAPONS	58,251	10.0	48,036	6.2	50,243	5.8
AMMUNITION	10,926	1.0	29,618	1.9	33,934	1.9
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	507,745	10.1	784,283	11.0	863,625	11.7
PETROLEUM	55,157	3.0	83,725	4.0	85,573	3.6
OTHER FUELS AND LUBRICANTS					72	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT					112	1.3
TEXTILES, CLOTHING AND EQUIPMENT	23,620	4.1	34,054	6.0	38,645	5.9
MILITARY BUILDING SUPPLIES	1,404	2.4	9,128	12.8	3,332	4.2
SUPPLY SERVICE	62,651	6.0	85,547	7.4	78,854	7.6
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	4,611	4.3	3,575	3.1	3,299	2.2
CONSTRUCTION	25,561	1.2	35,729	1.5	34,652	2.4
CONSTRUCTION EQUIPMENT	3,715	5.0	4,324	3.6	5,218	4.7
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	22,296	14.4	33,258	16.9	30,244	16.7
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	17,922	23.4	20,711	22.7	22,646	20.6
MATERIALS HANDLING EQUIPMENT	1,289	1.1	2,860	3.3	1,227	.9
ALL OTHER SUPPLIES AND EQUIPMENT	74,710	5.4	86,002	5.9	98,331	6.3
SERVICES	740,943	13.9	612,381	15.4	958,863	18.5

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NEW MEXICO

P R O C U P E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 124,941	.3	\$ 159,999	.4	1,001	.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	3,630	.1	1,299	.1	1,001	.4
AIRCRAFT ENGINES AND RELATED SPARES	17	.	178	.	.	.
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	4,958	.5	2,987	.2	1,001	.4
MISSILE AND SPACE SYSTEMS	4,457	.1	8,326	.1	1,001	.4
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES	343	.1	504	.1	1,001	.4
WEAPONS	4,773	.8	9,029	1.2	1,001	.4
AMMUNITION	336	.			1,001	.4
ELECTRONICS AND COMMUNICATION EQUIPMENT	13,256	.3	9,368	.1	1,001	.4
PETROLEUM	24,029	1.3	34,224	1.0	1,001	.4
OTHER FUELS AND LUBRICANTS	26	.			1,001	.4
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT					1,001	.4
TEXTILES, CLOTHING AND EQUIPMENT	46	.1	1,035	.2	1,001	.4
MILITARY BUILDING SUPPLIES			189	.3	1,001	.4
SURVIVENCE			895	.1	1,001	.4
TRANSPORTATION EQUIPMENT	2,571	.2			1,001	.4
PRODUCTION EQUIPMENT					1,001	.4
CONSTRUCTION					1,001	.4
CONSTRUCTION EQUIPMENT	22,495	1.0	33,124	1.4	1,001	.4
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT					1,001	.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	153	.1	79	.	1,001	.4
MATERIALS HANDLING EQUIPMENT	189	.5			1,001	.4
ALL OTHER SUPPLIES AND EQUIPMENT	6,957	.6	6,904	.5	1,001	.4
SERVICES	36,735	1.0	51,864	1.3	1,001	.4

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NEW JERSEY

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 975,349	2.5	\$ 1,216,613	2.7	\$ 1,477,484	2.7
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	8,098	.1	38,741	.6	13,512	.2
AIRCRAFT ENGINES AND RELATED SPARES	8,964	.5	8,006	.4	11,984	.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	53,936	4.9	68,957	4.5	61,433	3.3
MISSILE AND SPACE SYSTEMS	165,605	2.9	162,102	2.6	354,750	4.7
SHIPS	35,327	.8	60,679	1.3	55,159	.9
COMBAT VEHICLES	4,488	.4	6,451	.5	7,113	.5
NON-COMBAT VEHICLES	931	.2	1,660	.3	1,341	.2
WEAPONS	7,136	1.2	17,556	2.3	27,540	2.9
AMMUNITION	9,870	.9	10,107	.6	10,521	.6
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	275,381	5.5	446,338	6.3	309,555	4.2
PETROLEUM	25,720	1.4	24,993	1.2	37,625	1.0
OTHER FUELS AND LUBRICANTS	187	.2	99	.2	210	.4
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	17	.5	28	6.3	25	.3
TEXTILES, CLOTHING AND EQUIPMENT	30,196	5.2	52,475	9.2	30,044	4.4
MILITARY BUILDING SUPPLIES	226	.4	887	1.2	975	1.2
SUPPLY	53,406	4.9	53,738	4.5	47,426	4.2
TRANSPORTATION EQUIPMENT	1,105	1.0	313	.3	4,699	3.3
PRODUCTION EQUIPMENT	27,257	1.2	43,718	1.8	31,000	1.4
CONSTRUCTION EQUIPMENT	1,459	2.0	1,476	1.2	245	.3
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	26,622	17.2	25,735	13.1	25,005	11.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1,623	2.1	5,026	5.5	1,829	1.7
MATERIALS HANDLING EQUIPMENT	145	.4	218	.3	117	.1
ALL OTHER SUPPLIES AND EQUIPMENT	62,199	5.8	78,289	5.4	67,000	5.5
SERVICES	178,451	4.8	109,617	2.7	347,177	6.7

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NEW HAMPSHIRE

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 147,441	.4	\$ 153,329	.3	\$ 227,413	.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	176	*	838	*	538	*
AIRCRAFT ENGINES AND RELATED SPARES	467	*	740	*	685	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,825	.2	3,963	.3	5,527	.3
MISSILE AND SPACE SYSTEMS	14,883	.3	29,844	.5	34,534	.5
SHIPS	1,078	*	748	*	1,025	*
COMBAT VEHICLES	12	*	62	*	122	*
NON-COMBAT VEHICLES	39	*	2,419	.3	17,788	1.8
WEAPONS	298	*	54	*	150	*
AMMUNITION	92,726	1.9	70,893	1.0	135,133	1.8
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	853	*	1,158	.1	633	*
PETROLEUM						
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	5,634	1.0	4,829	.9	4,530	.7
MILITARY BUILDING SUPPLIES	11	*			15	*
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	13,353	1.3	5,991	.5	1,200	.1
PRODUCTION EQUIPMENT			40	*	21	.0
CONSTRUCTION			20,924	.9	124	.1
CONSTRUCTION EQUIPMENT	7,883	.4			4,848	.4
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	299	.2	475	.2	684	.3
MATERIALS HANDLING EQUIPMENT	16	*	13	*	29	*
ALL OTHER SUPPLIES AND EQUIPMENT	2,842	.3	3,867	.3	40	*
SERVICES	5,046	.1	6,471	.2	7,341	.5
					3,349	.2

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NEVADA

P R O C U R E M E N T	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 19,027	*	\$ 27,875	.1	\$ 42,234	.1
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES			986	*	40	*
AIRCRAFT ENGINES AND RELATED SPARES						
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	216	*				
MISSILE AND SPACE SYSTEMS	153	*	130	*	27	*
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES	35	*	20	*		*
WEAPONS			177	*	109	*
AMMUNITION						
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	2,475	*	2,303	*	1,056	*
PETROLEUM	144	*	188	*	1,333	.1
OTHER FUELS AND LUBRICANTS	177	.2	206	.5	24	*
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	62	.1	64	.1	227	.3
MILITARY BUILDING SUPPLIES						
SUBSISTENCE	673	.1	41	*	430	*
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT						
CONSTRUCTION	8,657	.4	10,608	.4	23,611	1.0
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT					13	*
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT	583	.1	746	.1	426	*
ALL OTHER SUPPLIES AND EQUIPMENT	5,852	.2	12,406	.3	14,874	.3
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARD OVER \$10,000

ALASKA

PROCUREMENT PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 43,664	.1	\$ 74,915	.2	\$ 74,915	.2
AIRPLANES AND RELATED ASSEMBLIES AND SPARES	1,307	*	431	*	1,034	*
AIRCRAFT ENGINES AND RELATED SPARES	258	*	323	*	111	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	347	*	154	*	74	*
MISSILE AND SPACE SYSTEMS	402	*	171	*	74	*
SHIPS						
COMBAT VEHICLES	254	*	171	*	222	*
NON-COMBAT VEHICLES	1,674	.3	407	.1	4,024	.7
WEAPONS					30	*
AMMUNITION	612	.1	4,204	.1	4,132	.7
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	10,254	.2	7,969	.1	10,213	.2
PETROLEUM	2,219	.1	2,035	.1	1,403	.1
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT			28	*		
MILITARY BUILDING SUPPLIES						
SURVIVANCE						
TRANSPORTATION EQUIPMENT	4,575	.4	3,776	.3	7,032	.7
PRODUCTION EQUIPMENT			15	*		
CONSTRUCTION	5,656	.3	33,125	1.4	10,722	.2
CONSTRUCTION EQUIPMENT			29	*	100	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	1,897	1.2	2,083	1.1	2,733	1.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES			69	.1		
MATERIALS HANDLING EQUIPMENT			50	.1		
ALL OTHER SUPPLIES AND EQUIPMENT	1,241	.1	933	.1	7,030	.7
SERVICES	13,053	.4	25,442	.6	21,400	.4

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MONTANA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 22,839	.1	\$ 173,731	.4	\$ 1,000	.0
AIRPLANES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES						
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES						
MISSILE AND SPACE SYSTEMS						
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES						
WEAPONS						
AMMUNITION						
ELECTRONICS AND COMMUNICATIONS EQUIPMENT						
PETROLEUM						
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT						
MILITARY BUILDING SUPPLIES						
SUPPLIES						
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT						
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES, MEDICAL EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT						
ALL OTHER SUPPLIES AND EQUIPMENT						
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MISSOURI

PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 1,234,704	5.0	\$ 2,591,070	9.2	\$ 3,444,331	14.0
AIRFRAMES AND RELATED ASCENDERS AND SPACES	1,724,066	27.7	1,950,132	33.1	2,527,400	38.5
AIRCRAFT ENGINES AND RELATED SPACES	2,331	0.2	11,687	0.4	12,400	0.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	20,717	0.4	11,444	0.4	12,400	0.4
MISSILE AND SPACE SYSTEMS	144,311	1.2	315,432	1.2	315,432	1.2
SHIPS	4,000	0.0	4,000	0.0	4,000	0.0
COMBAT VEHICLES	1,000	0.1	1,000	0.1	1,000	0.1
NON-COMBAT VEHICLES	1,000	0.1	1,000	0.1	1,000	0.1
WEAPONS	1,000	0.1	1,000	0.1	1,000	0.1
AMMUNITION	1,000	0.1	1,000	0.1	1,000	0.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
PETROLEUM	1,000	0.1	1,000	0.1	1,000	0.1
OTHER SUPPLIES AND LOGISTICS	1,000	0.1	1,000	0.1	1,000	0.1
SEPARATELY CONTRACTED CONTAINER AND HANDLING EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
VEHICLES, CLOTHING AND EQUIPMENT OF	1,000	0.1	1,000	0.1	1,000	0.1
WARRANTY, TRAINING, SUPPLIES	1,000	0.1	1,000	0.1	1,000	0.1
SUBSISTENCE	1,000	0.1	1,000	0.1	1,000	0.1
TRANSPORTATION EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
PRODUCTION EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
CONSTRUCTION	1,000	0.1	1,000	0.1	1,000	0.1
CONSTRUCTION EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1,000	0.1	1,000	0.1	1,000	0.1
MATERIALS HANDLING EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
ALL OTHER SUPPLIES AND EQUIPMENT	1,000	0.1	1,000	0.1	1,000	0.1
SERVICES	1,000	0.1	1,000	0.1	1,000	0.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MISSISSIPPI

P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 934,615	2.4	\$ 443,211	1.1	\$ 1,409,492	3.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	302	•	3,024	•	721	•
AIRCRAFT ENGINES AND RELATED SPARES	1,369	.1	714	•	1,020	.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,703	.3	6,514	.4	7,475	.4
MISSILE AND SPACE SYSTEMS	3,097	.1	4,067	.1	4,074	.1
SHIPS	795,072	18.6	367,327	7.7	1,000,034	25.6
COMBAT VEHICLES	146	•	17	•	14	•
NON-COMBAT VEHICLES	4,096	.4	3,913	.9	4,002	.4
WEAPONS	117	•	19	•	24	•
AMMUNITION	155	•	824	.1	1,732	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	1,376	•	1,624	•	3,645	•
PETROLEUM	34,079	1.9	24,932	1.2	1,0337	.7
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	22,499	3.4	26,836	4.7	91,000	7.6
MILITARY BUILDING SUPPLIES	1,011	1.7	1,221	1.7	644	.3
SUBSISTENCE	4,071	.4	7,417	.7	5,011	.7
TRANSPORTATION EQUIPMENT	17	•			200	.1
PRODUCTION EQUIPMENT	44,498	2.0	24,742	1.0	12,639	.6
CONSTRUCTION EQUIPMENT	13	•	1,384	1.1	6,634	.6
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	1,002	.4	817	.4	1,421	.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES					28	•
MATERIALS HANDLING EQUIPMENT	37	.1	20	•	24	•
ALL OTHER SUPPLIES AND EQUIPMENT	2,240	.2	5,082	.4	3,499	.3
SERVICES	11,714	.3	12,746	.3	14,041	.3

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS BY FISCAL YEAR

MINNESOTA

PROGRAM	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF O.G.	VALUE	PERCENT OF O.G.	VALUE	PERCENT OF O.G.
TOTAL	\$ 690,533	1.8	\$ 690,533	1.8	\$ 730,094	1.9
AIRPLANE AND RELATED ASSEMBLIES AND SPARES	1,445	*	1,823	*	2,072	*
AIRCRAFT ENGINES AND RELATED SPARES	52	*	224	*	749	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	5,338	.5	4,146	.3	8,031	.4
MISSILE AND SPACE SYSTEMS	197,764	3.5	38,497	1.4	28,033	.4
SHIPS	1,241	*	2,485	.1	55,014	1.4
COMBAT VEHICLES	15,706	1.3	24,291	2.0	10,430	1.1
NON-COMBAT VEHICLES	4,609	.8	7,769	1.2	2,155	.0
WEAPONS	62,866	10.9	9,125	1.2	14,004	1.0
AMMUNITION	122,889	11.1	149,978	9.4	24,347	12.7
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	163,439	3.3	237,404	3.3	230,443	3.1
PETROLEUM	1,455	.1	2,859	.1	1,342	.1
OTHER FUELS AND LUBRICANTS	17	*				
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	2,112	.4	605	.1	421	.1
MILITARY BUILDING SUPPLIES					325	.4
SUBSISTENCE	19,942	1.9	24,131	2.1	25,348	2.1
TRANSPORTATION EQUIPMENT	614	21.1	1,980	5.5	421	5.3
PRODUCTION EQUIPMENT	4,762	4.5	14,738	12.9	7,221	4.2
CONSTRUCTION	3,056	.4	8,183	.3	2,104	.2
CONSTRUCTION EQUIPMENT	95	.1	1,264	1.0	1,270	1.0
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT	301	.2	484	.2	343	.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	4,503	5.9	1,359	2.1	4,023	4.1
MATERIALS HANDLING EQUIPMENT	524	1.3	1,222	1.4	2,333	1.6
ALL OTHER SUPPLIES AND EQUIPMENT	13,108	1.2	18,867	1.4	14,341	1.0
SERVICES	60,341	1.6	54,102	1.4	49,774	.9

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MICHIGAN

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 965,160	2.5	\$ 1,244,458	2.7	\$ 1,382,180	2.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	6,391	.1	9,462	.1	13,624	.2
AIRCRAFT ENGINES AND RELATED SPARES	16,265	.8	15,949	.7	50,231	1.6
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	28,619	2.6	46,034	3.0	60,572	3.2
MISSILE AND SPACE SYSTEMS	22,790	.4	65,458	1.0	55,102	.7
SHIPS	2,220	.1	4,906	.1	15,774	.3
COMBAT VEHICLES	583,698	49.8	688,207	55.5	874,620	56.9
NON-COMBAT VEHICLES	118,194	24.3	158,310	24.0	64,553	10.3
WEAPONS	8,196	1.4	7,742	1.0	9,677	1.0
AMMUNITION	662	.1	914	.1	834	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	38,279	.8	72,352	1.0	45,388	.6
PETROLEUM	21,823	1.2	24,283	1.2	29,857	1.2
OTHER FUELS AND LUBRICANTS	12	.0			14	.0
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	873	.2	3,515	.6	1,475	.2
TEXTILES, CLOTHING AND EQUIPMENT	499	.8	174	.2	730	.9
MILITARY OUTGOING SUPPLIES						
SUBSISTENCE	15,319	1.5	21,087	1.8	18,621	1.6
TRANSPORTATION EQUIPMENT			1,245	28.6	34	3.3
PRODUCTION EQUIPMENT	1,196	1.1	2,385	2.1	10,133	0.7
CONSTRUCTION	17,264	.8	19,702	.8	21,700	.9
CONSTRUCTION EQUIPMENT	8,663	11.7	11,069	9.2	15,335	14.0
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	4,093	2.6	7,164	3.6	6,043	2.9
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	242	.3	17	.0		
MATERIALS HANDLING EQUIPMENT	4,837	11.8	6,864	8.0	8,014	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	26,118	2.4	27,667	2.3	35,440	2.1
SERVICES	38,407	1.0	49,952	1.3	40,713	.9

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MASSACHUSETTS

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 1,956,145	5.0	\$ 2,395,401	5.3	\$ 2,787,004	5.2
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	2,554	*	4,171	.1	5,147	.1
AIRCRAFT ENGINES AND RELATED SPARES	407,959	20.8	509,432	23.3	634,632	23.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	15,643	1.4	21,156	1.4	23,004	1.0
MISSILE AND SPACE SYSTEMS	700,881	12.4	816,544	13.0	901,722	12.7
SHIPS	85,624	2.0	130,361	2.7	154,400	2.2
COMBAT VEHICLES	6,622	.6	3,460	.3	4,350	.3
NON-COMBAT VEHICLES	3,424	.7	8,583	1.3	13,030	2.1
WEAPONS	24,138	4.2	15,214	2.0	23,800	3.0
AMMUNITION	37,404	3.4	39,505	2.5	47,420	2.0
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	280,406	5.6	385,728	5.4	370,502	5.1
PETROLEUM	15,977	.9	42,098	2.0	51,807	1.0
OTHER FUELS AND LUBRICANTS			124	.3	49	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	11	.3	12	2.7	407	5.3
TEXTILES, CLOTHING AND EQUIPMENT	29,190	4.9	26,633	3.0	38,043	5.8
MILITARY BUILDING SUPPLIES	3,737	5.3	4,077	5.7	338	.4
SURVIVENCE	12,320	1.2	22,529	1.3	17,430	1.4
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	8,600	8.1	4,347	3.8	4,003	0.0
CONSTRUCTION	14,618	.7	24,071	1.0	35,007	1.5
CONSTRUCTION EQUIPMENT	162	.2	345	.3	422	.4
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	4,588	3.0	6,716	3.4	7,801	3.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	26,889	35.2	28,492	31.2	34,140	31.2
MATERIALS HANDLING EQUIPMENT	562	1.4	69	.1	742	.0
ALL OTHER SUPPLIES AND EQUIPMENT	34,073	3.2	35,927	2.6	58,528	3.7
SERVICES	241,753	6.5	271,897	6.8	311,404	6.0

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MARYLAND

P R O D U C T	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 981,623	2.5	\$ 1,092,273	2.4	\$ 1,310,974	2.9
AIRCRAFTS AND RELATED ASSEMBLIES AND SPARES	14,569	.2	30,521	.4	34,410	.6
AIRCRAFT ENGINES AND RELATED SPARES	1,043	.1	796	.1	1,000	.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	8,575	.8	32,150	2.1	22,700	2.4
MISSILE AND SPACE SYSTEMS	179,672	3.2	208,931	3.3	221,449	2.9
SHIPS	66,310	1.6	56,334	1.2	1,349,7	1.6
COMBAT VEHICLES	156	*	519	*	4,132	.6
NON-COMBAT VEHICLES	1,449	.3	1,973	.3	1,436	.2
WEAPONS	6,870	1.2	25,564	3.3	19,773	1.7
AMMUNITION	38,550	3.5	9,468	.6	12,500	.7
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	282,012	5.6	380,853	5.3	437,547	5.4
PETROLEUM	14,529	.8	57,570	2.3	33,914	3.7
OTHER FUELS AND LUBRICANTS			101	.2	100	.2
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	3,999	.7	4,643	.3	5,100	.8
MILITARY BUILDING SUPPLIES	2,859	4.8	1,016	1.4	550	.7
SUPPLIES						
TRANSPORTATION EQUIPMENT	24,065	2.3	19,983	1.7	14,141	1.3
PRODUCTION EQUIPMENT	985	.9	138	.1	312	.2
CONSTRUCTION	171,316	7.8	54,636	2.3	44,287	4.1
CONSTRUCTION EQUIPMENT			13	*		
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	2,784	1.8	3,920	2.0	4,503	1.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	610	.8	541	.9	1,420	1.3
MATERIALS HANDLING EQUIPMENT	114	.3	620	.7	431	.4
ALL OTHER SUPPLIES AND EQUIPMENT	37,034	3.4	50,663	3.7	57,552	4.3
SERVICES	123,603	3.3	150,600	3.9	170,341	3.4

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

MAINE

	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 283,750	.7	\$ 323,276	.7	\$ 341,898	.8
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	14	*	15	*	13	*
AIRCRAFT ENGINES AND RELATED SPARES	14	*	12	*	13	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES			49	*	112	*
MISSILE AND SPACE SYSTEMS	1,411	*	302	*	1,512	*
SHIPS	252,201	5.9	256,359	5.3	299,745	4.0
COMBAT VEHICLES	12	*			17	*
NON-COMBAT VEHICLES	1,066	.2	302	*	1,500	.4
WEAPONS	9,351	1.6	40,080	5.2	25,322	2.1
AMMUNITION					249	*
ELECTRONICS AND COMMUNICATION EQUIPMENT	3,030	.1	3,147	*	297	*
PETROLEUM	1,652	.1	3,272	.2	3,240	.1
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	3,858	.7	254	*	73	*
MILITARY BUILDING SUPPLIES	57	.1	63	.1	222	.3
SUBSISTENCE	1,073	.1	1,788	.2	2,795	.2
TRANSPORTATION EQUIPMENT	19	*	39	*	19	*
PRODUCTION EQUIPMENT	5,379	.2	9,628	.4	10,199	.3
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT	254	.2	219	.1	133	.1
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	91	.1	174	.2		
MATERIALS HANDLING EQUIPMENT					41	*
ALL OTHER SUPPLIES AND EQUIPMENT	2,651	.2	1,783	.1	3,024	.1
SERVICES	2,223	.1	5,790	.1	4,547	.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NORTH CAROLINA

P R O C U P E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 346,968	.9	\$ 373,506	.8	\$ 430,011	.8
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	517	*	888	*	1,743	*
AIRCRAFT ENGINES AND RELATED SPARES	145	*	58	*	104	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	5,802	.5	17,608	1.1	9,751	.5
MISSILE AND SPACE SYSTEMS	6,243	.1	24,492	.4	19,442	.3
SHIPS	3,107	.1	2,355	*	5,284	.1
COMBAT VEHICLES	993	.1	1,315	.1	2,200	.1
NON-COMBAT VEHICLES	3,070	.6	8,688	1.3	8,508	1.4
WEAPONS	487	.1	1,232	.2	205	*
AMMUNITION	1,788	.2	1,009	.1	1,945	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	78,108	1.6	65,124	.9	100,075	1.4
PETROLEUM	7,545	.4	9,891	.5	10,173	.4
OTHER FUELS AND LUBRICANTS	170	.2	32	7.2	508	1.0
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	3,276	37.5	49,343	8.7	35	.4
TEXTILES, CLOTHING AND EQUIPMENT	60,519	10.5	187	.3	81,278	12.4
MILITARY BUILDING SUPPLIES	584	1.0	107	.3	533	.7
SUBSISTENCE	12,444	1.2	13,760	1.2	14,986	1.8
TRANSPORTATION EQUIPMENT	213	.2	83	.1	179	.1
PRODUCTION EQUIPMENT	78,403	3.6	86,677	3.3	00,411	2.0
CONSTRUCTION	53	.1	121	.1	585	.5
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	6,988	4.5	8,740	4.4	9,828	4.3
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	36	*	40	*	29	*
MATERIALS HANDLING EQUIPMENT	610	1.5	810	.9	1,502	1.2
ALL OTHER SUPPLIES AND EQUIPMENT	45,546	4.2	53,926	4.0	61,721	3.9
SERVICES	30,321	.8	33,011	.8	39,811	.8

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

NORTH DAKOTA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 154,566	.4	\$ 43,533	.1	\$ 55,487	.1
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES			140	*	978	*
AIRCRAFT ENGINES AND RELATED SPARES			322	*	163	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	234	*	918-		11,175	.1
MISSILE AND SPACE SYSTEMS	111,559	2.0				
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES						
WEAPONS						
AMMUNITION						
ELECTRONICS AND COMMUNICATIONS EQUIPMENT						
PETROLEUM	3,680	.2	7,171	.3	4,742	.2
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	16,477	2.9	16,550	2.9	19,222	2.9
MILITARY BUILDING SUPPLIES					38	*
SUPPLIES	30	*	494	*	22	*
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT						
CONSTRUCTION EQUIPMENT	3,606	.2	8,362	.3	8,100	.4
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	31	*			30	*
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT						
ALL OTHER SUPPLIES AND EQUIPMENT	237	*	337	*	439	*
SERVICES	14,512	.5	11,075	.3	8,733	.2

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

OHIO

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 921,058	2.4	\$ 1,164,100	2.5	\$ 1,275,173	2.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	62,672	1.0	45,660	.7	61,735	.7
AIRCRAFT ENGINES AND RELATED SPARES	235,827	12.0	267,912	12.2	240,534	7.7
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	52,333	4.8	46,184	3.0	54,200	2.9
MISSILE AND SPACE SYSTEMS	35,246	.6	51,425	.8	60,910	1.1
SHIPS	35,581	.8	30,020	.6	53,749	1.0
COMBAT VEHICLES	33,525	2.9	74,586	6.0	95,100	6.3
NON-COMBAT VEHICLES	60,073	12.4	68,051	10.3	71,333	1.4
WEAPONS	8,468	1.5	9,129	1.2	21,743	2.3
AMMUNITION	82,954	7.5	154,497	9.7	157,514	9.3
ELECTRONICS AND COMMUNICATION EQUIPMENT	79,888	1.6	81,332	1.1	89,572	1.2
PETROLEUM	15,894	.9	7,889	.4	9,549	.4
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	1,509	1.6	1,400	3.4	1,852	3.7
TEXTILES, CLOTHING AND EQUIPMENT	2,343	.4	10,555	1.8	76	.9
MILITARY BUILDING SUPPLIES	882	1.5	686	1.0	12,941	2.0
SURSTISTENCE	19,126	1.7	20,913	1.8	7,907	9.9
TRANSPORTATION EQUIPMENT	200	6.8	26	.6	18,902	1.7
PRODUCTION EQUIPMENT	4,821	4.5	5,981	5.2	34	3.3
CONSTRUCTION	32,263	1.5	82,502	3.4	10,930	7.3
CONSTRUCTION EQUIPMENT	1,880	2.5	14,359	11.9	51,322	2.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	5,320	3.4	7,607	3.9	3,840	3.5
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	534	.7	341	.4	7,148	3.1
MATERIALS HANDLING EQUIPMENT	2,199	5.4	2,079	2.4	1,267	1.2
ALL OTHER SUPPLIES AND EQUIPMENT	54,018	5.0	58,844	4.3	9,140	0.9
SERVICES	94,502	2.5	122,622	3.1	71,723	4.0
					119,580	2.3

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

OKLAHOMA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 254,878	.7	\$ 292,796	.6	\$ 314,903	.6
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	33,398	.5	17,867	.3	12,671	.2
AIRCRAFT ENGINES AND RELATED SPARES	10,027	.5	11,339	.5	10,002	.5
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	6,193	.6	6,170	.4	11,947	.6
MISSILE AND SPACE SYSTEMS	1,776	*	2,131	*	4,261	.1
SHIPS	1,217	*	2,883	.1	2,681	*
COMBAT VEHICLES	638	.1	54	*	118	*
NON-COMBAT VEHICLES	3,488	.7	1,533	.2	1,841	.3
WEAPONS	679	.1	1,036	.1	1,132	.1
AMMUNITION	210	*	427	*	209	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	17,094	.3	18,750	.3	23,174	.3
PETROLEUM	53,446	2.9	74,954	3.6	96,311	4.0
OTHER FUELS AND LUBRICANTS	20	*	59	13.3	585	1.2
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	9,258	1.6	7,593	1.3	11,736	1.8
TEXTILES, CLOTHING AND EQUIPMENT	596	1.0	942	1.3	691	.9
MILITARY BUILDING SUPPLIES	8,041	.8	8,454	.7	10,511	.9
SURVIVANCE	19	.7	20	.5	234	22.5
TRANSPORTATION EQUIPMENT	54	.1	15,551	13.6	154	.1
PRODUCTION EQUIPMENT	62,126	2.8	39,395	1.6	38,037	1.7
CONSTRUCTION	25	*	837	.7	292	.3
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES, NO EQUIPMENT	112	.1	175	.1	775	.3
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	82	.1	1,307	1.4	738	.7
MATERIALS HANDLING EQUIPMENT			12,773	14.9	12,174	9.2
ALL OTHER SUPPLIES AND EQUIPMENT	5,642	.5	13,188	1.0	10,132	.6
SERVICES	40,737	1.1	55,358	1.4	56,217	1.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

OREGON

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 51,733	.1	\$ 77,945	.2	\$ 91,752	.2
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	57	*	36	*	31	*
AIRCRAFT ENGINES AND RELATED SPARES	13	*			40	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	607	.1	199	*	206	*
MISSILE AND SPACE SYSTEMS	721	*	683	*	2,649	*
SHIPS	16,824	.4	20,733	.4	32,154	.5
COMBAT VEHICLES	43	*	25	*		
NON-COMBAT VEHICLES					71	*
WEAPONS	2,319	.4	976	.1	746	.1
AMMUNITION	123	*	320	*	605	*
ELECTRONICS AND COMMUNICATION EQUIPMENT	8,926	.2	21,562	.3	23,775	.3
PETROLEUM	1,340	.1	2,132	.1	3,927	.2
OTHER FUELS AND LUBRICANTS			15	3.4	07	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	223	*	1,888	.3	248	*
TEXTILES, CLOTHING AND EQUIPMENT	2,750	4.6	4,432	6.2	4,481	5.6
MILITARY BUILDING SUPPLIES						
SURSTISTENCE	6,424	.6	7,701	.7	7,261	.6
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	49	*	22	*	193	.1
CONSTRUCTION EQUIPMENT	1,221	.1	3,006	.1	4,211	.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	851	.6	1,052	.5	975	.4
MATERIALS HANDLING EQUIPMENT	153	.2	447	.5	274	.2
ALL OTHER SUPPLIES AND EQUIPMENT	1,368	3.3	2,460	2.9	884	.7
SERVICES	3,475	.3	6,197	.5	5,295	.3
	4,246	.1	4,012	.1	3,399	.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

PENNSYLVANIA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 1,252,406	3.2	\$ 1,654,309	3.6	\$ 1,632,401	3.0
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	116,900	1.8	154,115	2.2	102,101	1.2
AIRCRAFT ENGINES AND RELATED SPARES	3,369	.2	6,747	.3	4,548	.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	32,457	3.0	29,750	1.9	87,731	4.7
MISSILE AND SPACE SYSTEMS	92,402	1.6	129,134	2.1	163,870	2.2
SHIPS	172,980	4.0	428,352	8.9	233,345	4.1
COMBAT VEHICLES	198,967	17.0	126,110	10.2	35,089	2.2
NON-COMBAT VEHICLES	10,590	2.2	45,902	6.9	28,938	4.6
WEAPONS	45,064	7.8	118,655	15.4	213,013	22.1
AMMUNITION	56,712	5.1	126,198	7.9	152,841	8.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	98,596	2.0	99,441	1.4	142,606	1.9
PETROLEUM	76,362	4.2	60,313	2.9	88,111	3.7
OTHER FUELS AND LUBRICANTS	39,442	42.1	1,462	3.5	1,750	3.5
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	16,476	2.9	10,105	1.8	14,534	2.2
MILITARY BUILDING SUPPLIES	494	.8	1,965	2.8	1,460	1.0
SUPPLIES	26,284	2.5	27,935	2.4	29,485	2.0
TRANSPORTATION EQUIPMENT	2,075	71.0	1,030	23.7	128	12.3
PRODUCTION EQUIPMENT	26,110	24.6	3,896	3.4	5,511	3.7
CONSTRUCTION	28,577	1.3	41,232	1.7	56,033	2.4
CONSTRUCTION EQUIPMENT	809	1.1	17,948	14.9	2,369	2.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	20,220	13.1	18,708	9.5	21,278	9.3
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	313	.4	156	.2	208	.2
MATERIALS HANDLING EQUIPMENT	1,890	4.6	510	.6	2,004	1.5
ALL OTHER SUPPLIES AND EQUIPMENT	86,394	9.0	103,119	7.6	112,894	7.2
SERVICES	98,920	2.7	101,226	2.5	114,484	2.2

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

RHODE ISLAND

P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 94,442	.2	\$ 125,051	.3	\$ 155,900	.3
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	16	*	68	*	43	*
AIRCRAFT ENGINES AND RELATED SPARES	143	*	257	*	219	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,103	.1	1,246	.1	1,128	.1
MISSILE AND SPACE SYSTEMS	142	*	397	*	173	*
SHIPS	7,149	.2	6,505	.1	18,627	.3
COMBAT VEHICLES						
NON-COMBAT VEHICLES						
WEAPONS	581	.1	233	*	546	.1
AMMUNITION	45	*	558	*	439	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	45,271	.9	47,598	.7	40,534	.6
PETROLEUM	1,186	.1	491	*	763	*
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	9,496	1.6	17,330	3.1	32,532	5.2
MILITARY BUILDING SUPPLIES	33	.1	17	*	27	*
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	1,628	.2	1,236	.1	1,408	.1
PRODUCTION EQUIPMENT	390	.4	404	.4	648	.4
CONSTRUCTION	8,304	.4	11,288	.5	12,735	.6
CONSTRUCTION EQUIPMENT	18	*				
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	669	.6	1,200	.6	1,404	.6
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES			11	*	58	.1
MATERIALS HANDLING EQUIPMENT	6,268	.6	11,966	.9	12,417	.8
ALL OTHER SUPPLIES AND EQUIPMENT	11,800	.3	24,246	.6	20,218	.5
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

SOUTH CAROLINA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 156,715	.4	\$ 175,418	.4	\$ 195,924	.4
AIRPLANES AND RELATED ASSEMBLIES AND SPARES	4,155	.1	647	*	2,245	*
AIRCRAFT ENGINES AND RELATED SPARES			58	*	172	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	242	*	161	*	654	*
MISSILE AND SPACE SYSTEMS	148	*	313	*	372	*
SHIPS	19,496	.5	20,741	.4	23,320	.5
COMBAT VEHICLES	2,468	.2	201	*	159	*
NON-COMBAT VEHICLES	154	*	366	.1	1,632	.3
WEAPONS	60	*	29-		225	*
AMMUNITION	236	*				
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	3,066	.1	3,546	*	3,470	*
PETROLEUM	1,271	.1	3,599	.2	4,154	.2
OTHER FUELS AND LUBRICANTS	67	.1				
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	45,745	7.9	37,191	6.0	31,102	4.8
MILITARY BUILDING SUPPLIES	400	.7	620	.9	859	1.1
SUBSISTENCE	6,658	.6	12,219	1.1	11,422	1.1
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	23	*	101	.1	202	.1
CONSTRUCTION	43,070	2.0	51,171	2.1	52,741	2.3
CONSTRUCTION EQUIPMENT	108	.1	277	.2	1,059	9.7
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	2,426	1.6	1,343	.7	2,045	1.0
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	12	*				
MATERIALS HANDLING EQUIPMENT	290	.7	2,697	3.2	629	.6
ALL OTHER SUPPLIES AND EQUIPMENT	5,079	.5	13,561	1.0	11,530	.7
SERVICES	21,541	.6	26,637	.7	31,141	.6

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

SOUTH DAKOTA

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 14,110	*	\$ 13,289	*	\$ 40,609	*
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES						
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES						
MISSILE AND SPACE SYSTEMS	539-		301	*	30	*
SHIPS						
COMBAT VEHICLES						
MCV-COMBAT VEHICLES	6,064	1.2	500	.1	154	*
WEAPONS	204	*				
AMMUNITION	1,271	*	300	*	145	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	308	*	1,302	.1	2,602	.1
PETROLEUM						
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	543	.1			39-	
TEXTILES, CLOTHING AND EQUIPMENT	45	.1	274	.4	317	.4
MILITARY BUILDING SUPPLIES						
SUBSISTENCE	216	*	1,057	.1	2,629	.2
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	13	*	34	*	17	*
CONSTRUCTION	1,524	.1	4,530	.2	8,171	.4
CONSTRUCTION EQUIPMENT			20	*	77	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	935	.6	995	.5	1,350	.6
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT	459	*	1,219	.1	1,318	.1
ALL OTHER SUPPLIES AND EQUIPMENT	3,067	.1	2,757	.1	3,175	.1
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

TENNESSEE

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 341,750	.9	\$ 709,718	1.6	\$ 521,799	1.0
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	350	*	516	*	700	*
AIRCRAFT ENGINES AND RELATED SPARES	22	*	17	*		
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	353	*	2,047	.1	229	*
MISSILE AND SPACE SYSTEMS	79,719	1.4	64,994	1.0	93,329	1.2
SHIPS	4,359	.1	2,028	*	2,203	*
COMBAT VEHICLES	2,545	.2	1,367	.1	183	*
NON-COMBAT VEHICLES	3,992	.8	6,953	1.1	4,233	.7
WEAPONS	255	*	359	*	508	.1
AMMUNITION	52,823	4.8	132,778	8.3	161,891	8.4
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	6,574	.1	5,702	.1	7,217	.1
PETROLEUM	12,748	.7	26,328	1.3	27,079	1.2
OTHER FUELS AND LUBRICANTS	466	.5	152	.4	285	.6
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	10	.3				
TEXTILES, CLOTHING AND EQUIPMENT	43,994	7.6	38,253	6.7	36,371	3.6
MILITARY BUILDING SUPPLIES	115	.2	189	.2		
SUBSISTENCE	26,774	2.6	30,545	2.5	20,590	2.4
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT	72	.1	1,063	.9	8,475	5.6
CONSTRUCTION	12,388	.6	272,942	11.3	23,810	1.0
CONSTRUCTION EQUIPMENT	311	.4	393	.3	278	.3
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	3,107	2.0	3,444	1.8	2,432	2.4
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	42	.1			17	*
MATERIALS HANDLING EQUIPMENT	540	1.3	534	.6	659	.6
ALL OTHER SUPPLIES AND EQUIPMENT	6,777	.6	8,482	.6	8,757	.6
SERVICES	83,414	2.2	110,952	2.8	112,055	2.2

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

TEXAS

P R O C U R E M E N T P O G P A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 2,095,430	5.4	\$ 2,778,375	6.1	\$ 4,943,830	9.2
AIRPLANES AND RELATED ASSEMBLIES AND SPARES	600,535	9.1	1,110,502	15.8	2,876,848	34.4
AIRCRAFT ENGINES AND RELATED SPARES	29,550	1.5	25,432	1.2	25,820	.8
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	84,640	7.7	126,596	8.2	171,571	9.1
MISSILE AND SPACE SYSTEMS	125,472	2.2	108,231	1.7	138,077	1.8
SHIPS	4,850	.1	4,850	.1	1,338	.2
COMBAT VEHICLES	6,372	.5	9,748	.8	51,599	3.4
NON-COMBAT VEHICLES	4,588	.9	4,775	.7	4,625	.7
WEAPONS	28,729	4.9	61,223	7.9	27,788	2.9
AMMUNITION	124,775	11.3	119,041	7.5	137,702	6.0
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	205,156	4.1	306,287	4.3	539,481	6.9
PETROLEUM	420,619	23.2	373,729	17.9	414,116	17.3
OTHER FLUIDS AND LUBRICANTS	13	*	99	.2	30	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT			27	6.1		
TEXTILES, CLOTHING AND EQUIPMENT	9,298	1.6	6,194	1.1	10,259	1.6
MILITARY BUILDING SUPPLIES	10,831	18.2	953	1.3	2,234	2.8
SUPPLY	99,281	9.6	111,001	9.6	116,622	10.3
TRANSPORTATION EQUIPMENT					21	2.0
PRODUCTION EQUIPMENT	1,733	1.6	2,063	1.8	6,092	4.1
CONSTRUCTION EQUIPMENT	127,442	5.8	127,104	5.3	123,708	5.4
	3,790	5.1	2,002	1.7	1,329	1.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	4,405	2.8	5,643	2.9	3,947	1.7
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1,669	2.2	595	.7	1,427	1.3
MATERIALS HANDLING EQUIPMENT	280	.7	1,688	2.0	536	.4
ALL OTHER SUPPLIES AND EQUIPMENT	47,387	4.4	78,457	5.8	93,635	6.0
SERVICES	154,015	4.1	192,135	4.8	246,165	4.7

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

UTAH

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 145,205	.4	\$ 226,754	.5	\$ 214,689	.4
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	2,255	*	2,578	*	3,934	*
AIRCRAFT ENGINES AND RELATED SPARES	469	*	327	*	537	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	12,709	1.2	23,458	1.5	14,194	.6
MISSILE AND SPACE SYSTEMS	56,275	1.0	72,176	1.1	26,386	.3
SHIPS	1,903	*	1,511	*	1,143	*
COMBAT VEHICLES			90	*	22	*
NON-COMBAT VEHICLES	727	.1	3,306	.2	729	.1
WEAPONS	846	.1	2,202	.3	2,639	.2
AMMUNITION	1,335		17,068	1.1	3,645	.2
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	17,025	.3	24,193	.3	33,934	.5
PETROLEUM	1,925	.1	3,257	.2	31,952	1.3
OTHER FUELS AND LUBRICANTS	323	.3	105	.3	2,908	.2
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT			39	*		
MILITARY BUILDING SUPPLIES	120	.2	290	.4	635	.9
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	4,919	.5	6,373	.5	3,109	.3
PRODUCTION EQUIPMENT	92	.1				
CONSTRUCTION	23,644	1.1	45,376	1.9	62,446	2.7
CONSTRUCTION EQUIPMENT			15	*	2,443	2.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	1,643	1.1	776	.4	2,077	.9
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	177	.2	132	.1	439	.4
MATERIALS HANDLING EQUIPMENT	196	.5			2,211	.9
ALL OTHER SUPPLIES AND EQUIPMENT	5,410	.5	10,055	.7	6,061	.4
SERVICES	15,882	.4	13,435	.3	15,199	.3

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$11,000

VERMONT

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 129,234	.3	\$ 119,108	.3	\$ 109,217	.2
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	332	*	1,545	*	637	*
AIRCRAFT ENGINES AND RELATED SPARES	29	*	141	*	315	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	5,004	.5	7,137	.5	4,632	.2
MISSILE AND SPACE SYSTEMS	12	*	12	*	11	*
SHIPS	257	*	16	*	141	*
COMBAT VEHICLES	237	*	363	*	349	*
NON-COMBAT VEHICLES	34	*	19	*		
WEAPONS	74,275	12.8	92,244	11.9	84,831	4.3
AMMUNITION	44,303	4.0	3,722	.2	1,117	.1
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	1,555	*	8,733	.1	5,887	.1
PETROLEUM	192	*	283	*	207	*
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	196	*	79	*		
MILITARY BUILDING SUPPLIES						
SURVIVANCE						
TRANSPORTATION EQUIPMENT	583	.5	1,853	1.6	941	.5
PRODUCTION EQUIPMENT	331	*	324	*	2,428	.1
CONSTRUCTION						
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	180	.1			61	*
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT	701	.1	886	.1	1,422	.1
ALL OTHER SUPPLIES AND EQUIPMENT	1,014	*	1,147	*	1,008	*
SERVICES						

INFLUENCE OF MILITARY PRIME CONTRACT AWARDS ON THE

RECEIVED

2

MILITARY PRIME CONTRACT AMOUNTS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT,
TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1978

TYPE OF CONTRACTOR

REGION AND STATE	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS ^{A/}		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U. S. TOTAL	4,563,201	100.0	405,201	10.0	321,094	100.0	751,902	100.0
NEW ENGLAND								
CONNECTICUT	134,559	1.6	2,356	.5	*	*	132,202	1.7
MAINE	1,719	*	16	*	67	*	1,637	*
MASSACHUSETTS	443,975	10.3	127,413	25.4	165,136	45.5	606,124	7.8
NEW HAMPSHIRE	54,921	.6	159	*	*	*	54,769	.7
RHODE ISLAND	3,559	*	1,732	.4	59	*	1,772	*
VERMONT	1,694	*	90	*	*	*	1,608	*
TOTAL	1,075,531	12.6	132,167	25.7	145,253	45.5	794,115	10.3
MIDDLE ATLANTIC								
NEW JERSEY	143,460	2.2	2,449	.5	4,075	1.3	143,103	2.4
NEW YORK	423,246	4.9	17,111	4.5	7,476	2.5	395,709	5.1
PENNSYLVANIA	254,039	3.0	24,103	4.9	3,468	1.1	226,521	2.9
TOTAL	464,145	10.1	43,663	8.9	15,419	4.8	404,933	10.4
EAST NORTH CENTRAL								
ILLINOIS	23,874	.2	6,761	1.4	2,462	.9	14,275	.2
INDIANA	27,150	.3	277	.1	2,077	.6	24,796	.3
MICHIGAN	472,234	5.5	3,755	.7	5,184	1.6	463,399	6.0
OHIO	207,996	2.4	14,594	2.9	13,766	4.2	179,637	2.3
WISCONSIN	5,444	.1	2,406	.5	*	*	3,340	*
TOTAL	736,750	8.6	27,731	5.9	23,483	7.4	685,147	9.8

^{A/} INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.

* LESS THAN 0.05 PERCENT.

Table IVB

MILITARY SERVICE CONTRACT AWARDS OF \$10,000 AND OVER BY TYPE OF SERVICE, BY REGION AND BY TYPE OF CONTRACT

FISCAL YEAR 1967

REGION AND STATE	TOTAL	TYPE OF CONTRACT		TYPE OF SERVICE		TOTAL	PERCENT	TOTAL	PERCENT	TOTAL	PERCENT
		CONTRACTS	AMOUNT	CONTRACTS	AMOUNT						
WEST SOUTH CENTRAL											
ARKANSAS	440	1	27	1	27	440	100	440	100	440	100
LOUISIANA	11,720	1	1,700	1	1,700	11,720	100	11,720	100	11,720	100
OKLAHOMA	5,744	1	1,400	1	1,400	5,744	100	5,744	100	5,744	100
TEXAS	480,724	5.5	13,007	5.5	13,007	480,724	100	480,724	100	480,724	100
TOTAL	447,724	5.7	15,034	5.7	15,034	447,724	100	447,724	100	447,724	100
MOUNTAIN											
ARIZONA	42,822	5	2,000	5	2,000	42,822	100	42,822	100	42,822	100
COLORADO	51,513	1	2,500	1	2,500	51,513	100	51,513	100	51,513	100
IDAHO	100	1	100	1	100	100	100	100	100	100	100
MONTANA	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
NEVADA	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
NEW MEXICO	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
UTAH	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
WYOMING	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
TOTAL	42,822	10	7,000	10	7,000	42,822	100	42,822	100	42,822	100
PACIFIC											
ALASKA	10,700	1	1,000	1	1,000	10,700	100	10,700	100	10,700	100
CALIFORNIA	2,700,000	15.1	30,000	15.1	30,000	2,700,000	100	2,700,000	100	2,700,000	100
HAWAII	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
OREGON	1,000	1	1,000	1	1,000	1,000	100	1,000	100	1,000	100
WASHINGTON	400,000	6.3	4,000	6.3	4,000	400,000	100	400,000	100	400,000	100
TOTAL	3,202,400	41.5	41,000	41.5	41,000	3,202,400	100	3,202,400	100	3,202,400	100

A. INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
LESS THAN 0.05 PERCENT.

TABLE IVB

MILITARY PRIME CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACT

FISCAL YEAR 1977

REGION AND STATE	TOTAL	TYPE OF CONTRACT				OTHER NON-PROFIT INSTITUTIONS A/				TOTAL	
		EDUCATIONAL INSTITUTIONS	PERCENT	\$000	PERCENT	\$000	PERCENT	F	PERCENT	F	PERCENT
WEST NORTH CENTRAL											
IOWA	4,147	637	.1		.1	17	*	7,442	*		
KANSAS	7,459	458	.1		.1	60	*	7,459	*		
MINNESOTA	63,440	445	.4		.2		*	63,440	*		
MISSOURI	396,201	1,040	5.0		.2	1,740	.5	397,941	5.0		
NEBRASKA	2,753	24	*		*		*	2,753	*		
NORTH DAKOTA	55	55	*		*		*		*		
SOUTH DAKOTA	137	24	*		*		*	112	*		
TOTAL	472,442	3,142	6.1		.7	1,901	.7	474,343	.7		
SOUTH ATLANTIC											
DELAWARE	2,253	375	*		.1		*	2,628	*		
DISTRICT OF COLUMBIA	33,730	4,324	.4		1.0		1.0	38,054	1.0		
FLORIDA	247,170	4,940	3.1		1.1		.2	252,110	3.2		
GEORGIA	44,706	2,424	.6		.7		3.2	47,130	3.2		
MARYLAND	274,011	119,607	3.5		17.4		4.1	393,618	4.1		
NORTH CAROLINA	3,664	1,477	*		.7		*	5,141	*		
SOUTH CAROLINA	137	137	*		*		*		*		
VIRGINIA	246,637	4,277	3.4		1.3		1.4	250,914	3.4		
WEST VIRGINIA	4,043		.1					4,043			
TOTAL	877,870	161,000	11.2		1.4		14.1	1,038,870	14.1		
EAST SOUTH CENTRAL											
ALABAMA	50,174	1,034	.5		.7		1.5	51,208	1.5		
KENTUCKY	1,404	60	*		*		*	1,464	*		
MISSISSIPPI	214	1	*		*		*	215	*		
TENNESSEE	80,645	1,000	1.0		.4		*	81,645	1.0		
TOTAL	132,437	1,895	1.7		.7		2.9	134,332	2.9		

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.

TABLE IVB

MILITARY PRIME CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1977

REGION AND STATE	TYPE OF CONTRACTOR									
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS A/		BUSINESS FIRMS			
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U. S. TOTAL	\$ 7,803,886	100.0	437,290	5.6	282,827	3.6	7,033,769	90.0		
NEW ENGLAND										
CONNECTICUT	174,920	2.2	1,912	.4	90	*	172,918	2.2		
MAINE	2,769	*			56	*	2,713	*		
MASSACHUSETTS	426,670	5.5	123,692	3.2	103,988	3.6	549,990	7.1		
NEW HAMPSHIRE	12,765	.2	102	*		*	12,663	.2		
RHODE ISLAND	7,345	.1	1,501	.3		*	5,844	.1		
VERMONT	3,435	*	86	*		*	3,349	*		
TOTAL	1,027,524	13.2	127,393	29.1	104,132	36.8	792,982	11.2		
MIDDLE ATLANTIC										
NEW JERSEY	244,178	3.1	3,247	.8	3,415	1.2	237,476	3.0		
NEW YORK	428,273	5.5	16,728	2.8	10,430	3.7	391,115	5.0		
PENNSYLVANIA	224,180	2.9	14,191	3.2	1,652	.6	208,337	2.7		
TOTAL	896,631	11.5	34,166	7.8	15,097	5.5	847,428	10.9		
EAST NORTH CENTRAL										
ILLINOIS	20,944	.3	6,056	1.4	4,297	1.5	16,641	.2		
INDIANA	34,243	.4	604	.1	2,711	1.0	30,928	.4		
MICHIGAN	207,149	2.7	4,328	1.0	6,500	2.3	196,321	2.5		
OHIO	262,844	3.4	13,040	3.3	15,118	4.6	234,686	3.0		
WISCONSIN	3,752	*	2,392	.5		*	1,360	*		
TOTAL	528,942	6.8	26,430	6.3	26,624	9.4	475,928	6.1		

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.

* LESS THAN 0.05 PERCENT

TABLE IVA

MULTIPLY ENGINE CONTRACT AWARDS OF \$10,000 OR MORE FOR DESIGN, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1970													
TYPE OF CONTRACTING													
REGION AND STATE	TOTAL	EDUCATIONAL INSTITUTIONS				BUSINESS ENTERPRISES							
		NO. PERCENT				NO. PERCENT							
		AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT				
WEST SOUTH CENTRAL													
ARKANSAS	338			76				222				222	
LOUISIANA	20,255			874				46				10,205	
OKLAHOMA	3,837			1,711								2,126	
TEXAS	36,469			8,709				4,003				25,466	
TOTAL	38,808			11,451				4,003				27,358	
MOUNTAIN													
ALABAMA	38,854			1,220								27,634	
CALIFORNIA	31,470			3,400				205				28,070	
IDAHO	27			37								27	
MONTANA	441			32								409	
NEVADA	897			172								725	
NEW MEXICO	42,281			9,945				251				39,336	
UTAH	14,264			3,520								10,744	
WYOMING	160			85								75	
TOTAL	125,556			18,588				466				115,522	
PACIFIC													
ALASKA	10,411			4,915				512				4,899	
CALIFORNIA	2,760,667			37,478				121,477				2,639,189	
HAWAII	14,000			1,227				43				12,773	
OREGON	8,102			1,544				264				6,558	
WASHINGTON	307,016			6,076				707				290,940	
TOTAL	3,196,280			52,504				122,900				3,073,376	

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.
NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

TABLE IV A

MILITARY GOING CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY STATE AND STATE AID BY TYPE OF CONTRACT

FISCAL YEAR 1974

STATE	TOTAL	EDUCATIONAL INSTITUTIONS				OTHER NON-PROFIT INSTITUTIONS A/				BUSINESS FIRMS			
		\$100	PERCENT	\$100	PERCENT	\$100	PERCENT	\$100	PERCENT	\$100	PERCENT	\$100	PERCENT
WEST SOUTH CENTRAL													
TEXAS	22,217	7	0.3	418	1.9					21,802	0.4		
OKLAHOMA	9,707	1	0.1	257	2.6					9,450	0.2		
MISSISSIPPI	22,130	3	0.1	714	3.2	0				21,416	0.6		
MISSOURI	212,755	11	5.1	922	0.4	1,370	0.6			211,385	1.5		
NEBRASKA	1,455	*		24	1.6					1,431	*		
NORTH DAKOTA	107	*		122	1.1								
SOUTH DAKOTA	407	*		40	9.8					367	*		
TOTAL	207,457	4.2	2.0	2,474	1.2	1,370	0.6	1,370	0.6	270,521	1.3	1,370	0.6
SOUTH ATLANTIC													
FLORIDA	472	*		249	52.8					223	47.3		
GEORGIA	20,775	5	0.02	4,619	22.2	7,348	35.4			13,427	64.4		
LOUISIANA	170,709	2.5	0.001	4,005	2.3	590	0.3			166,124	0.9		
SOUTH CAROLINA	67,826	6	0.009	1,565	2.3	4,475	6.6			62,851	0.9		
MISSISSIPPI	240,546	3.7	0.001	108,312	45.0	17,377	7.2			223,167	9.3		
ALABAMA	10,200	0.2	0.002	1,219	11.9	860	8.4			8,121	79.5		
SOUTH CAROLINA	713	*		116	16.3					597	83.7		
FLORIDA	181,460	2.7	0.001	9,150	5.0	15,437	8.5			166,923	9.1		
MISSISSIPPI	11,000	0.2	0.002	27	0.2	1,845	16.7			9,155	83.3		
TOTAL	609,400	10.3	0.002	120,066	19.7	23,725	3.9	23,725	3.9	523,492	8.5	23,725	3.9
PACIFIC NORTHWEST													
WASHINGTON	44,552	7	0.016	1,409	3.1	2,871	6.4			41,681	9.3		
OREGON	1,120	*		142	12.7	720	64.3			358	31.9		
WASHINGTON	618	*		147	23.8	50	8.1			471	76.1		
WASHINGTON	64,028	0.9	0.001	800	1.2					63,228	0.9		
TOTAL	117,777	1.6	0.002	2,498	2.1	3,391	2.9	3,391	2.9	112,595	1.7	3,391	2.9

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.

TABLE IV A

MILITARY PRIME CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1976

REGION AND STATE	TYPE OF CONTRACTOR					
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS A/	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U. S. TOTAL	\$ 6,769,734	100.0	387,690	100.0	125,430	100.0
NEW ENGLAND						
CONNECTICUT	137,788	2.0	1,170	.3	248	.1
MAINE	1,260	*			28	*
MASSACHUSETTS	714,722	10.6	113,999	29.4	108,356	83.7
NEW HAMPSHIRE	19,388	.3	155	*		*
RHODE ISLAND	4,688	.1	1,361	.4		*
VERMONT	10,356	.2	59	*		*
TOTAL	888,170	13.1	116,744	30.1	108,632	83.4
MIDDLE ATLANTIC						
NEW JERSEY	214,322	3.2	2,205	.6	3,632	1.1
NEW YORK	316,075	4.7	12,693	3.3	6,612	2.0
PENNSYLVANIA	204,074	3.0	17,613	4.5	832	.3
TOTAL	734,471	10.8	32,511	8.4	11,043	3.4
EAST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
FLORIDA	500,000	7.4	50,000	12.9	50,000	39.6
LOUISIANA	100,000	1.5	10,000	2.6	10,000	7.9
MISSISSIPPI	50,000	.7	5,000	1.3	5,000	3.9
ALABAMA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,700,000	25.1	170,000	43.6	170,000	133.7
SOUTH ATLANTIC						
FLORIDA	500,000	7.4	50,000	12.9	50,000	39.6
LOUISIANA	100,000	1.5	10,000	2.6	10,000	7.9
MISSISSIPPI	50,000	.7	5,000	1.3	5,000	3.9
ALABAMA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	700,000	10.3	70,000	18.1	70,000	55.3
SOUTH WEST CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						
TEXAS	1,000,000	14.8	100,000	25.8	100,000	78.4
NEW MEXICO	50,000	.7	5,000	1.3	5,000	3.9
UTAH	50,000	.7	5,000	1.3	5,000	3.9
ARIZONA	50,000	.7	5,000	1.3	5,000	3.9
NEVADA	50,000	.7	5,000	1.3	5,000	3.9
TOTAL	1,200,000	17.6	120,000	31.0	120,000	94.1
WEST NORTH CENTRAL						
ILLINOIS	27,326	.4	5,209	1.3	9,811	7.8
INDIANA	23,087	.3	164	*	2,248	.7
MICHIGAN	87,950	1.3	3,409	.9	5,237	1.6
OHIO	201,624	3.0	9,830	2.5	8,562	2.6
WISCONSIN	4,149	.1	3,152	.8	36	*
TOTAL	344,146	5.1	21,764	5.6	25,894	8.0
WEST SOUTH CENTRAL						

SECTION B

MILITARY PRIME CONTRACT AWARDS FOR
RESEARCH, DEVELOPMENT, TEST, AND EVALUATION WORK
BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEARS 1976 - 1978

TABLE IIIA

NET VALUE OF MILITARY PRIME CONTRACT AWARDS
DISTRIBUTED BY STATE WITHIN PROCUREMENT PROGRAM
(FIVE LEADING STATES)

FY 1974

(AMOUNTS IN THOUSANDS)

P R O C U R E M E N T P R O G R A M	VALUE	RANK AND PERCENT OF U.S.										PCT OF U.S.
		1ST		2ND		3RD		4TH		5TH		
		STATE	PCT	STATE	PCT	STATE	PCT	STATE	PCT	STATE	PCT	
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	18,352,895	TEXAS	34.4	MO	22.5	N Y	17.0	CALIF	10.4	GA	4.9	83.2
AIRCRAFT ENGINES AND RELATED SPARES	3,137,310	CONN	52.8	MASS	20.4	OHIO	7.7	IND	6.8	FLA	3.5	93.9
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,882,242	CALIF	24.0	N Y	12.5	TEXAS	9.1	CONN	8.3	MO	6.3	93.2
MISSILE AND SPACE SYSTEMS	7,572,008	CALIF	44.3	MASS	12.7	MO	7.4	WASH	5.2	N J	4.7	74.3
SHIPS	6,163,512	MISS	20.6	CONN	16.2	CALIF	11.1	WASH	10.7	VA	8.3	67.4
COMBAT VEHICLES	1,537,345	MICH	56.9	CALIF	15.7	IND	6.4	OHIO	6.3	TEXAS	3.4	83.7
NON-COMBAT VEHICLES	627,793	IND	36.9	OHIO	11.4	WIS	10.9	MICH	10.3	PA	4.6	74.1
WEAPONS	962,496	CALIF	24.7	PA	22.1	VT	9.3	FLA	8.5	N Y	3.8	71.4
AMMUNITION	1,808,017	MINN	12.7	CALIF	11.5	OHIO	9.3	TENN	8.9	PA	8.2	55.4
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	7,436,940	CALIF	27.4	N Y	11.7	TEXAS	6.9	MO	5.9	WASH	5.2	57.1
PETROLEUM	2,397,293	CALIF	24.0	TEXAS	17.3	LA	5.1	HAWAII	4.1	OKLA	4.0	94.9
OTHER FUELS AND LUBRICANTS	50,409	KY	25.3	N Y	23.8	VA	12.0	ALASKA	11.4	UTAH	3.8	71.3
SEMPROCESSED CONTAINERS AND HANDLING EQUIP	8,555	GA	54.9	CALIF	23.5	MASS	5.3	MO	3.0	N Y	2.3	93.0
TEXTILES, CLOTHING AND EQUIPMENT	653,533	N C	12.4	ALA	10.9	MISS	7.8	N Y	5.9	MASS	2.3	42.9
MILITARY BUILDING SUPPLIES	80,157	FLA	14.0	WASH	10.0	OHIO	9.9	CALIF	9.7	N Y	8.7	92.3
SURSTINENCE	1,130,048	CALIF	20.7	TEXAS	10.3	N Y	7.0	ILL	5.0	FLA	4.7	43.3
TRANSPORTATION EQUIPMENT	1,042	MICH	43.3	OKLA	22.5	PA	12.3	VA	5.0	FLA	3.5	80.7
PRODUCTION EQUIPMENT	150,191	CALIF	21.6	WIS	15.4	OHIO	7.3	MICH	6.7	MASS	6.0	97.0
CONSTRUCTION	2,299,789	CALIF	15.9	VA	7.1	TEXAS	5.4	WASH	5.0	GA	4.0	38.2
CONSTRUCTION EQUIPMENT	109,865	ILL	24.3	WIS	15.3	MICH	14.0	S C	9.7	OKLA	7.9	72.2
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	229,619	N Y	16.7	N J	11.2	PA	9.3	WIS	7.3	CALIF	6.4	93.9
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	109,890	MASS	31.1	N Y	20.2	CALIF	9.1	ILL	8.3	MO	3.5	94.9
MATERIALS HANDLING EQUIPMENT	132,657	ILL	35.5	OKLA	9.2	IOWA	9.2	IND	8.3	OHIO	3.9	91.0
ALL OTHER SUPPLIES AND EQUIPMENT	1,564,306	CALIF	16.5	PA	7.2	N Y	6.3	TEXAS	6.0	N J	3.9	42.0
SERVICES	5,196,360	N Y	18.5	CALIF	16.7	N J	6.7	MASS	6.0	VA	5.7	93.9

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

TOTAL ALL STATES

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	838,949,275	100.0	845,539,537	100.0	853,593,272	100.0
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	6,566,795	100.0	7,015,119	100.0	4,352,845	100.0
AIRCRAFT ENGINES AND RELATED SPARES	1,957,369	100.0	2,189,428	100.0	3,137,310	100.0
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,097,944	100.0	1,543,364	100.0	1,862,242	100.0
MISSILE AND SPACE SYSTEMS	5,653,173	100.0	6,296,040	100.0	7,572,008	100.0
SHIPS	4,274,068	100.0	4,798,510	100.0	6,163,512	100.0
COMBAT VEHICLES	1,171,182	100.0	1,240,696	100.0	1,537,345	100.0
NON-COMBAT VEHICLES	486,252	100.0	660,524	100.0	627,733	100.0
WEAPONS	580,831	100.0	772,953	100.0	962,436	100.0
AMMUNITION	1,108,762	100.0	1,597,669	100.0	1,808,017	100.0
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	5,002,670	100.0	7,135,455	100.0	7,436,940	100.0
PETROLEUM	1,813,639	100.0	2,088,076	100.0	2,397,233	100.0
OTHER FUELS AND LUBRICANTS	93,597	100.0	41,541	100.0	50,439	100.0
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT	3,746	100.0	443	100.0	8,555	100.0
TEXTILES, CLOTHING AND EQUIPMENT	576,823	100.0	567,510	100.0	653,533	100.0
MILITARY BUILDING SUPPLIES	59,476	100.0	71,149	100.0	80,157	100.0
SURVIVANCE	1,037,242	100.0	1,160,323	100.0	1,150,048	100.0
TRANSPORTATION EQUIPMENT	2,923	100.0	4,355	100.0	1,342	100.0
PRODUCTION EQUIPMENT	106,047	100.0	114,629	100.0	150,131	100.0
CONSTRUCTION	2,297,760	100.0	2,417,319	100.0	2,298,799	100.0
CONSTRUCTION EQUIPMENT	74,062	100.0	120,640	100.0	109,865	100.0
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	154,614	100.0	196,597	100.0	229,619	100.0
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	76,451	100.0	91,396	100.0	109,890	100.0
MATERIALS HANDLING EQUIPMENT	41,076	100.0	85,474	100.0	132,657	100.0
ALL OTHER SUPPLIES AND EQUIPMENT	1,078,902	100.0	1,358,597	100.0	1,564,306	100.0
SERVICES	3,723,861	100.0	3,981,730	100.0	5,196,350	100.0

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

WYOMING

P R O C U R E M E N T	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 20,912	.1	\$ 19,429	*	\$ 20,000	*
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES						
AIRCRAFT ENGINES AND RELATED SPARES	54	*	56	*		
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	19	*				
MISSILE AND SPACE SYSTEMS						
SHIPS						
COMBAT VEHICLES						
NON-COMBAT VEHICLES	375	.1	305	*		
WEAPONS						
AMMUNITION	38	*	13	*	40	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT						
PETROLEUM	11,963	.7	11,164	.5	11,770	.9
OTHER FUELS AND LUBRICANTS	43	*	76	.2	43	.2
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	1,927	.3	878	.2	34	*
MILITARY BUILDING SUPPLIES					43	.1
SURVIVANCE	120	*			100	*
TRANSPORTATION EQUIPMENT						
PRODUCTION EQUIPMENT						
CONSTRUCTION	1,060	*	2,347	.1	1,144	.1
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT						
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES						
MATERIALS HANDLING EQUIPMENT	3,365	.3	1,736	.1	1	*
ALL OTHER SUPPLIES AND EQUIPMENT	1,938	.1	2,854	.1	2,830	.1
SERVICES						

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

WISCONSIN

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 250,922	.6	\$ 416,394	.9	\$ 389,203	.7
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	135	*	66	*	502	*
AIRCRAFT ENGINES AND RELATED SPARES	290	*	102	*	102	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	4,884	.4	9,310	.6	10,000	.7
MISSILE AND SPACE SYSTEMS	1,681	*	1,955	*	1,204	*
SHIPS	59,772	1.4	117,284	2.4	90,320	1.0
COMBAT VEHICLES	3,493	.3	4,830	.4	8,001	.5
NON-COMBAT VEHICLES	34,049	7.0	44,774	6.8	67,442	10.9
WEAPONS	3,608	.6	6,205	.8	4,130	.4
AMMUNITION	23,078	2.1	44,606	2.8	30,004	1.7
ELECTRONICS AND COMMUNICATION EQUIPMENT	5,147	.1	55,673	.8	4,352	.5
PETROLEUM	1,281	.1	3,000	.2	5,404	.3
OTHER FUELS AND LUBRICANTS						
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	15,601	2.7	15,734	2.4	2,003	.3
MILITARY BUILDING SUPPLIES	27	*	263	.4	827	1.0
SUBSISTENCE	22,444	2.2	38,778	3.3	25,005	2.0
TRANSPORTATION EQUIPMENT	11	.4				
PRODUCTION EQUIPMENT	17,964	16.9	13,467	17.0	20,104	10.4
CONSTRUCTION	7,342	.3	11,273	.5	3,770	.4
CONSTRUCTION EQUIPMENT	11,064	14.9	4,918	4.1	10,000	10.3
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	2,751	1.8	5,335	3.0	10,004	7.3
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1,350	1.8	84	.1	937	.4
MATERIALS HANDLING EQUIPMENT	2,589	6.3	3,096	3.6	1,477	1.1
ALL OTHER SUPPLIES AND EQUIPMENT	25,564	2.4	23,657	1.7	27,107	1.7
SERVICES	6,763	.2	4,688	.1	0,142	.1

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

WEST VIRGINIA

P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 85,339	.2	\$ 91,795	.2	\$ 76,119	.1
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	122	*	773	*	639	*
AIRCRAFT ENGINES AND RELATED SPARES	3,191	.2	19,802	.9	906	*
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	437	*	494	*	245	*
MISSILE AND SPACE SYSTEMS	20,915	.4	19,751	.3	24,332	.3
SHIPS	5,358	.1	6,214	.1	5,200	.1
COMBAT VEHICLES	34	*			125	*
NON-COMBAT VEHICLES			29	*	71	*
WEAPONS	1,414	.2	1,841	.2	1,408	.1
AMMUNITION	457	*	891	.1	803	*
ELECTRONICS AND COMMUNICATIONS EQUIPMENT	235	*	127	*	66	*
PETROLEUM	1,010	.1	512	*	930	*
OTHER FUELS AND LUBRICANTS	14,057	15.0	8,512	20.5	11,940	23.8
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	7,601	1.3	11,992	2.1	9,431	1.9
MILITARY BUILDING SUPPLIES	257	.4	4,283	6.0	6,941	8.7
SURVIVENCE	12	*	23	*	345	*
TRANSPORTATION EQUIPMENT						
PRODUCTIVE EQUIPMENT			2,007	.1	53	*
CONSTRUCTION	23,949	1.1	116	.1	3,517	.6
CONSTRUCTION EQUIPMENT						
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	534	.3	1,264	.6	528	.6
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES					100	.1
MATERIALS HANDLING EQUIPMENT			41	*		
ALL OTHER SUPPLIES AND EQUIPMENT	5,474	.5	12,828	.9	6,176	.7
SERVICES	280	*	296	*	1,197	*

TABLE III

NET VALUE OF MILITARY PRIME CONTRACT AWARDS OVER \$10,000

WASHINGTON

P R O C U R E M E N T P R O G R A M	FISCAL YEAR 1976		FISCAL YEAR 1977		FISCAL YEAR 1978	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$ 1,289,258 =====	3.3 =====	\$ 1,738,452 =====	3.8 =====	\$ 1,807,883 =====	3.4 =====
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	55,124	.8	31,231	.4	11,681	.1
AIRCRAFT ENGINES AND RELATED SPARES	108-		2,059	.1	687	.
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	15,908	1.4	8,950	.6	31,903	1.7
MISSILE AND SPACE SYSTEMS	262,090	4.6	336,586	5.4	392,936	5.2
SHIPS	182,489	4.3	251,737	5.2	600,235	10.7
COMBAT VEHICLES	18,207	1.6	6,262	.5	610	.
NON-COMBAT VEHICLES	445	.1	842	.1	14,011	2.2
WEAPONS	612	.1	450	.1	2,518	.3
AMMUNITION	4,517	.4	5,304	.3	4,642	.3
ELECTRONICS AND COMMUNICATION EQUIPMENT	463,408	9.3	700,755	9.8	389,779	5.2
PETROLEUM	19,478	1.1	75,682	3.6	35,455	1.5
OTHER FUELS AND LUBRICANTS			22	.1	30	.1
SEPARATELY PROCURED CONTAINERS AND HANDLING EQUIPMENT						
TEXTILES, CLOTHING AND EQUIPMENT	522	.1	474	.1	519	.1
MILITARY BUILDING SUPPLIES	7,518	12.6	5,186	7.3	8,007	10.0
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	26,649	2.6	30,718	2.6	26,006	2.3
PRODUCTION EQUIPMENT	253	.2	1,178	1.0	592	.4
CONSTRUCTION	177,321	8.0	176,748	7.3	114,575	5.0
CONSTRUCTION EQUIPMENT	707	1.0	97	.1	97	.1
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	436	.3	591	.3	475	.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES			63	.1	56	.1
MATERIALS HANDLING EQUIPMENT	81	.2	457	.5	855	.6
ALL OTHER SUPPLIES AND EQUIPMENT	6,597	.6	13,740	1.0	17,086	1.1
SERVICES	47,004	1.3	89,320	2.2	95,128	1.8

MILITARY SERVICE CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT,
TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1978

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS A/		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL								
ILLINOIS	12,093	.1	742	.1	74	*	11,277	.1
KANSAS	65,515	1.0	705	.1	*	*	64,810	1.1
MINNESOTA	54,570	.6	909	.2	*	*	53,663	.7
MISSOURI	63,593	2.0	1,038	.2	1,150	.4	62,443	9.8
NEBRASKA	2,267	*	27	*	*	*	2,240	*
NORTH DAKOTA	1,060	*	*	*	*	*	1,060	*
SOUTH DAKOTA	164	*	13	*	*	*	151	*
TOTAL	839,973	9.8	3,404	.7	1,229	.4	838,744	10.9
SOUTH ATLANTIC								
DELAWARE	1,296	*	515	.1	*	*	781	*
DISTRICT OF COLUMBIA	32,264	.4	5,014	1.0	9,699	3.0	17,551	.2
FLORIDA	323,070	3.8	5,903	1.4	693	.2	315,490	4.1
GEORGIA	60,941	.7	2,715	.5	11,514	3.6	41,711	.6
MARYLAND	335,557	3.9	142,426	28.9	11,324	3.2	182,407	2.4
NORTH CAROLINA	23,422	.3	1,757	.4	1,742	.5	25,924	.3
SOUTH CAROLINA	391	*	391	.1	*	*	*	*
VIRGINIA	235,160	2.8	11,667	2.4	19,335	6.0	205,158	2.6
WEST VIRGINIA	9,597	.1	59	*	5,425	1.7	3,204	*
TOTAL	1,022,795	11.9	171,447	74.6	59,722	19.3	792,626	10.2
EAST SOUTH CENTRAL								
ALABAMA	50,370	.6	1,270	.3	3,977	1.2	45,129	.6
KENTUCKY	2,341	*	257	.1	660	.2	1,444	*
MISSISSIPPI	200	*	51	*	*	*	149	*
TENNESSEE	93,130	1.0	1,296	.3	220	.1	91,674	1.1
TOTAL	136,127	1.6	2,874	.6	4,857	1.5	128,396	1.7

^{A/} INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.

* LESS THAN 0.05 PERCENT.

TABLE IVc

MILITARY PRIME CONTRACT AWARDS OF \$10,000 OR MORE FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY REGION AND STATE AND BY TYPE OF CONTRACTOR

FISCAL YEAR 1978

TYPE OF CONTRACTOR

REGION AND STATE	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS A/		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL								
ARKANSAS	361	*	30	*	*	*	371	*
LOUISIANA	3,714	*	1,009	.2	*	*	2,309	*
OKLAHOMA	3,671	*	1,982	.4	62	*	1,627	*
TEXAS	411,711	4.8	18,246	3.7	7,142	2.2	386,323	5.0
TOTAL	413,051	4.9	21,267	4.3	7,204	2.2	390,580	5.0
MOUNTAIN								
ARIZONA	62,175	.7	3,340	.7	24	*	58,811	.9
COLORADO	123,484	1.4	3,708	.7	482	.2	119,694	1.5
IDAHO	1,000	*	*	*	*	*	1,000	*
MONTANA	172	*	172	*	*	*	752	*
NEVADA	919	*	167	*	*	*	44,256	.6
NEW MEXICO	67,107	.7	18,678	3.9	163	.1	27,467	.4
UTAH	31,132	.4	3,618	.7	48	*	27,467	.4
WYOMING	151	*	151	*	*	*	*	*
TOTAL	282,546	3.3	29,834	6.0	717	.2	251,994	3.2
PACIFIC								
ALASKA	11,540	.1	9,485	2.0	896	.3	759	*
CALIFORNIA	2,612,013	30.5	40,724	8.2	60,044	18.7	2,511,245	32.4
HAWAII	3,337	.1	2,111	.4	174	.1	6,552	.1
OREGON	3,116	*	2,244	.5	232	.1	640	*
WASHINGTON	555,812	6.5	7,684	1.5	1,453	.5	546,765	7.1
TOTAL	3,191,318	37.2	62,548	12.6	62,409	19.6	3,065,961	40.6

A/ INCLUDES CONTRACTS WITH OTHER GOVERNMENT AGENCIES.
* LESS THAN 0.05 PERCENT.

